



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

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June is Dairy Month!

2012 Annual Dairy Products Summary

The National Agricultural Statistics Service (NASS) recently published the “Dairy Products 2012 Summary”, which details the monthly production of specified dairy products in the United States.

The table on Page 2 shows annual production and number of plants manufacturing selected dairy products in the United States for 2012 and 2011. Selected items from the table are summarized below. A breakdown of the information by state is included in the report, which is available on the NASS website at:

www.nass.usda.gov/Publications

Butter production in the United States during 2012 totaled 1.9 billion pounds, 2.8% above 2011. California accounted for 35% of butter production in 2012.

Total cheese production in 2012, excluding cottage cheeses, was 10.9 billion pounds, 2.8% above 2011. Wisconsin was the leading cheese producing state with 26% of the production, followed by California with 21%,

Idaho with 8%, New York and New Mexico with 7% each, and Minnesota with 6%.

American type cheese production was 4.4 billion pounds, 3.1% above 2011. American cheese accounted for 40% of total cheese production in 2012. Wisconsin was the leading American cheese producing state with 19% of the production, followed by Idaho and California with 14% each.

Italian cheese varieties production of 4.6 billion pounds in 2012 was 1.1% above 2011. Italian Cheese accounted for 43% of total cheese production in 2012. Mozzarella accounted for 78% of the Italian production, followed by Provolone with 8% and Parmesan with 6%. California was the leading Italian cheese producing state with 31% of the production, followed by Wisconsin with 30%.

Nonfat dry milk production for human food, at 1.8 billion pounds, was up 17.7% from 2011. California was the leading state with 47% of total production.

Pool Summary

- In May, producer milk totaled 2.8 billion pounds, down 48 million pounds from April, and 199 million pounds below May 2012.
- Class I utilization totaled 312 million pounds, down 3.6% from April on a daily basis and 2.1% below last year. Class I usage accounted for 11.0% of producer milk.
- Class III utilization totaled 2.3 billion pounds and accounted for 81.9% of producer milk.
- The May Producer Price Differential (PPD) was \$0.11 per cwt.
- The Statistical Uniform Price was \$18.63 per cwt., up \$0.79 from April and \$3.18 above May 2012.
- Market statistics for May are shown on Pages 4 and 5.

May 2013 Producer Milk by Class

	Percent	Product Pounds	Price \$/cwt.
Class I	11.0	312,358,837	19.56
Class II	6.5	185,394,906	18.43
Class III	81.9	2,330,941,446	18.52
Class IV	0.6	17,954,451	18.89
Total		2,846,649,640	

Annual Production and Number of Plants Manufacturing Selected Dairy Products in the United States, 2012 and 2011

Product	2011		2012		Change from 2011 Percent
	Plants Number	Production 1,000 lbs.	Plants Number	Production 1,000 lbs.	
Butter	85	1,809,751	82	1,859,554	+ 2.8
Cheese					
American Types					
Cheddar	212	3,096,350	214	3,146,665	+ 1.6
Other American ^{1/}	134	1,130,320	138	1,211,812	+ 7.2
Total American	224	4,226,670	228	4,358,477	+ 3.1
Swiss	58	329,145	61	320,599	- 2.6
Muenster	41	146,585	42	152,630	+ 4.1
Italian Varieties					
Mozzarella	124	3,574,428	125	3,612,000	+ 1.1
Other Italian	n/a	1,010,899	n/a	1,021,627	+ 1.1
Total Italian	190	4,585,327	187	4,633,627	+ 1.1
Cream & Neufchatel	34	714,594	31	807,741	+ 13.0
Hispanic	66	224,396	66	224,259	- 0.1
All Other Types	n/a	368,289	n/a	392,811	+ 6.7
Total Cheese ^{2/}	514	10,595,006	523	10,890,144	+ 2.8
Cottage Cheese					
Curd ^{3/}	64	423,683	63	424,099	+ 0.1
Creamed ^{4/}	66	322,099	63	323,228	+ 0.4
Lowfat ^{5/}	62	381,499	59	386,111	+ 1.2
Canned Milk, Evaporated and Condensed Whole ^{6/}	6	494,853	6	470,615	- 4.9
Bulk Condensed Milk					
Whole					
Sweetened	5	82,650	5	87,322	+ 5.7
Unsweetened	11	64,440	11	95,642	+ 48.4
Skim					
Sweetened	5	42,503	5	39,635	- 6.7
Unsweetened	38	1,575,211	40	1,619,260	+ 2.8
Dry Milk					
Dry Whole Milk	12	65,787	11	58,132	- 11.6
Nonfat Dry Milk, Human	48	1,499,477	51	1,764,449	+ 17.7
Skim Milk Powder ^{7/}	9	446,017	13	380,672	- 14.7
Milk Protein Concentrate ^{8/}	6	94,489	6	102,318	+ 8.3
Dry Buttermilk	26	100,138	25	109,132	+ 9.0
Ice Cream					
Regular, Total	n/a	888,378	n/a	899,425	+ 1.2
Lowfat, Total	n/a	415,464	n/a	466,590	+ 12.3
Ice Cream Mix					
Regular	274	456,051	271	455,630	- 0.1
Lowfat ^{9/}	192	237,049	192	253,951	+ 7.1
Sour Cream	113	1,255,008	109	1,281,445	+ 2.1
Yogurt, Plain and Flavored	130	4,271,395	131	4,415,577	+ 3.4

^{1/} Includes Colby, Monterey, and Jack. ^{2/} Excluding cottage cheese. ^{3/} Mostly used for processing into creamed or lowfat cottage cheese.

^{4/} Fat content 4.0% or more. ^{5/} Fat content less than 4.0%. ^{6/} Combined to avoid disclosing individual plant operations.

^{7/} Includes protein standardized and blends. ^{8/} Dry milk protein concentrate, 40.0% to 89.9%. ^{9/} Includes milkshake mix. n/a = not available.

Source: "Dairy Products 2012 Summary", National Agricultural Statistics Service (NASS), USDA,
(http://www.nass.usda.gov/Publications/Todays_Reports/reports/daryan13.pdf)

Alonzo Appointed AMS Administrator

On May 6, *Anne L. Alonzo* was appointed Administrator for the Agricultural Marketing Service (AMS) of USDA's Marketing and Regulatory Programs mission area. She is responsible for the oversight of AMS policies and programs that facilitate the efficient, fair marketing of U.S. agricultural products, including food, fiber, and specialty crops.

Alonzo brings a range of private, public, and not-for-profit business experience to her position as AMS Administrator. She served as Vice President, Global Public Policy, Corporate Affairs, at Kraft Foods. In this capacity, Alonzo led all global corporate affairs work in the areas of sustainability, tariffs, tax and trade, and health & wellness.

Prior to this position, she held several senior positions in the public sector, which included serving as Deputy Assistant Secretary, International Trade Administration, with the U.S. Department of Commerce, and was appointed Environmental Attaché to the U.S. Embassy in Mexico City. Alonzo began her career as environmental counsel with the U.S. Environmental Protection Agency in Chicago.

In the not-for-profit sector, Alonzo served as Senior Vice President at the

National Foreign Trade Council (NFTC) and as an Officer to its Board in Washington, D.C. At the NFTC, she was involved in the congressional passage of the Dominican Republic/Central America Free Trade Agreement, and was part of the private sector leadership team promoting passage of the U.S. trade agreements with Panama, Peru and Colombia.

Alonzo was the first woman to lead the World Cocoa Foundation (WCF), an agriculturally based, non-profit organization that promotes a sustainable cocoa economy by supporting cocoa farmers, education, field programs and scientific agricultural research. The WCF represents almost 100 members constituting more than 85% of the global chocolate industry.

Alonzo has received numerous awards. Notably, she was named by "Hispanic Business" magazine to its Corporate Elite Ranking; she received the U.S. Department of Commerce Bronze Medal, and the U.S. Ambassador to Mexico's Outstanding Service Award for her work in support of the North



AMS Administrator -- Anne L. Alonzo

American Free Trade Agreement; she was awarded the U.S. Trade and Development Agency "Exporter of the Year" Award, and the U.S. Civil Rights Excellence Award.

Trained as an attorney, Alonzo earned her MBA and JD from the University of Chicago and the Illinois Institute of Technology, Kent College of Law, respectively.

Upper Midwest Pool Statistics - May 2013

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to		Location Adjustment to Producers	Class I Differential to Handlers	
			Pool and Nonpool Plants	Total		Pounds	Value
<i>Cwt.</i>	<i>Number</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Value</i>	<i>Pounds</i>	<i>Value</i>
\$1.80	3	89,554,522	19,079,544	108,634,066	\$ 0	91,050,633	\$ 1,638,911
\$1.75	34	130,330,682	1,189,373,922	1,319,704,604	659,852	77,128,619	1,349,751
\$1.70	27	214,311,151	1,149,576,301	1,363,887,452	1,363,888	125,401,573	2,131,827
\$1.65	4	22,898,032	31,525,486	54,423,518	81,635	18,778,012	309,837
Total	68	457,094,387	2,389,555,253	2,846,649,640	\$ 2,105,375	312,358,837	\$ 5,430,326

Computation of Producer Price Differential - May 2013

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I					
Differential Value					\$ 5,430,326.16
Product	11.0%	312,358,837			
Skim Milk			307,897,638	\$11.8900	36,609,029.15
Butterfat			4,461,199	1.7955	8,010,082.81
Class II					
Product	6.5%	185,394,906			
Nonfat Solids			15,969,397	1.3989	22,339,589.47
Butterfat			12,017,269	1.7954	21,575,804.74
Class III					
Product	81.9%	2,330,941,446			
Protein			72,133,951	3.3597	242,348,435.22
Other Solids			134,454,680	0.3887	52,262,534.11
Butterfat			83,698,122	1.7884	149,685,721.39
Class IV					
Product	0.6%	17,954,451			
Nonfat Solids			988,924	1.4549	1,438,785.53
Butterfat			7,150,836	1.7884	12,788,555.09
SCC Adjustment (Class II, III, and IV)					3,070,487.69
Total Producer Milk *		2,846,649,640			\$ 555,559,351.36
Add:					
Overage					30,893.70
Inventory Reclassified					52,266.84
Other Source Milk \$.60(h)					0.00
Other Source Milk \$.60(i)		223,911			1,880.85
Subtract:					
Transportation Credit					27,541.95
Assembly Credit					248,855.20
Credit for Reconstituted FMP					0.00
Producer Milk Protein					295,317,529.25
Producer Milk Other Solids					63,690,622.36
Producer Milk Butterfat					191,944,368.69
Producer Milk SCC Adjustment					3,473,520.60
Total Milk and Value		2,846,873,551			\$941,954.70
Add:					
Location Adjustment -- Producer and Unregulated Supply Plant Milk					2,105,823.06
One-Half Unobligated Balance Producer Settlement Fund					1,373,847.89
Total Value				0.155315	\$ 4,421,625.65
Subtract:					
Producer Settlement Fund Reserve				0.045315	1,290,064.74
Producer Price Differential **				\$0.11	\$ 3,131,560.91

* An estimated 369 million pounds of milk was not pooled.

** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



Utilization and Classification of Milk

	May 2013		April 2013	May 2012
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds
Class I Utilization:				
Packaged Disposition				
Milk	40,509,589	1,326,658	40,118,054	39,139,245
Flavored Milk	2,305,547	72,910	2,313,203	2,281,523
Reduced Fat Milk	109,780,506	2,116,616	110,949,837	109,969,244
Lowfat Milk	57,497,022	541,358	57,496,712	57,805,238
Fat Free Milk	68,986,030	63,160	68,856,462	74,546,502
Flavored Reduced and Fat Free Milk	30,890,296	200,113	31,441,065	32,153,787
Buttermilk	3,087,060	45,843	2,584,560	2,829,374
Total Packaged Disposition	313,060,502	4,366,703	313,759,893	318,724,913
Total Ending Inventory	23,115,019	318,799	23,240,163	21,360,394
Bulk to Nonpool Plants	1,284,106	27,151	544,063	1,278,659
Shrinkage	1,350,642	101,158	1,211,503	920,716
Total Class I Utilization	338,810,269	4,813,811	338,755,622	342,284,682
Other Order Plants	(3,210,806)	(48,213)	(3,328,035)	(2,932,939)
Beginning Inventory	(22,850,274)	(300,664)	(21,509,368)	(19,736,991)
Reused Products	0	0	0	0
Other Source Milk	(278,877)	(723)	(292,285)	(349,247)
Overage	0	0	--	0
Interhandler Adjustment	(111,475)	(3,012)	(37,166)	(44,194)
Class I Producer Milk	312,358,837	4,461,199	313,588,768	319,221,311
Class II Utilization:				
Total Class II Utilization	195,386,061	12,143,772	59,866,462	188,680,204
Other Order Plants	--	--	0	0
Beginning Inventory	(4,717,267)	(123,171)	(3,009,216)	(392,487)
Reused Products	(5,273,888)	(3,332)	(6,542,331)	(6,030,425)
Other Source Milk	--	--	(826,372)	--
Overage	0	0	--	0
Class II Producer Milk	185,394,906	12,017,269	49,488,543	182,257,292
Class III Utilization:				
Total Class III Utilization	2,359,833,429	83,868,717	2,541,966,737	2,480,676,529
Other Order Plants	(4,147,000)	(40,276)	(1,625,804)	(3,153,086)
Beginning Inventory	(7,101,898)	(109,153)	(11,285,092)	(3,116,674)
Reused Products	0	0	0	--
Other Source Milk	(17,582,093)	(18,532)	(16,274,244)	(1,029,733)
Overage	(60,992)	(2,634)	(53,008)	(197,429)
Class III Producer Milk	2,330,941,446	83,698,122	2,512,728,589	2,473,179,607
Class IV Utilization:				
Total Class IV Utilization	109,288,263	11,551,216	130,135,770	173,618,129
Other Order Plants	(6,147,533)	(329,535)	(4,196,323)	(5,028,387)
Beginning Inventory	(7,568,143)	(655,992)	(15,197,326)	(19,202,671)
Reused Products	0	0	0	--
Other Source Milk	(77,566,705)	(3,407,593)	(91,921,601)	(78,569,144)
Overage	(51,431)	(7,260)	(2,560)	(55,856)
Class IV Producer Milk	17,954,451	7,150,836	18,817,960	70,762,071
Total Producer Milk -- All Classes	2,846,649,640	107,327,426	2,894,623,860	3,045,420,281

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average Prices						Weighted Two-Week Average Prices					
	Cheddar Cheese			Nonfat			Cheddar Cheese			Nonfat		
	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
May 2012	1.5229	1.4900	1.5215	1.3657	1.1551	0.5389	1.5270	1.4915	1.5243	1.3506	1.1460	0.5355
Jun	1.5837	1.5556	1.5846	1.3991	1.1023	0.5013	1.5704	1.5401	1.5703	1.3766	1.1008	0.5052
Jul	1.6547	1.6950	1.6857	1.5386	1.1744	0.5023	1.6434	1.6865	1.6781	1.5246	1.1588	0.4944
Aug	1.7483	1.7624	1.7682	1.6859	1.2543	0.5352	1.7361	1.7464	1.7545	1.6877	1.2518	0.5350
Sep	1.8582	1.8423	1.8647	1.8269	1.3768	0.5846	1.8524	1.8262	1.8542	1.8237	1.3708	0.5804
Oct	2.0366	2.0308	2.0479	1.9168	1.4636	0.6205	1.9953	2.0156	2.0186	1.9197	1.4503	0.6130
Nov	2.0210	1.9769	2.0146	1.8410	1.5143	0.6480	2.0669	2.0474	2.0717	1.8860	1.5112	0.6450
Dec	1.8090	1.7439	1.7925	1.5981	1.5384	0.6610	1.8405	1.7769	1.8250	1.6126	1.5442	0.6588
Jan 2013	1.7449	1.7277	1.7485	1.5066	1.5601	0.6503	1.7506	1.7264	1.7535	1.5280	1.5603	0.6536
Feb	1.6754	1.6190	1.6623	1.5438	1.5559	0.6393	1.6694	1.5993	1.6480	1.5393	1.5644	0.6399
Mar	1.6339	1.6296	1.6467	1.6146	1.5208	0.6048	1.6362	1.6142	1.6402	1.5909	1.5219	0.6094
Apr	1.7313	1.7007	1.7310	1.6766	1.5312	0.5741	1.6764	1.6542	1.6803	1.6542	1.5021	0.5797
May	1.8556	1.7640	1.8274	1.6483	1.6374	0.5765	1.8864	1.7519	1.8388	1.6579	1.6367	0.5741

Chicago Mercantile Exchange

Month/Year	Butter	Cheddar Cheese		Nonfat Dry Milk (Low/Medium Heat)		Whey Powder	
	Grade AA	Blocks	Barrels	Central & East	West	Central	West
	<i>Dollars per Pound</i>						
May 2012	1.3531	1.5234	1.4701	1.1748	1.1230	0.4602	0.4498
Jun	1.4774	1.6313	1.5871	1.2039	1.1733	0.4814	0.4894
Jul	1.5831	1.6855	1.6826	1.2758	1.2141	0.4795	0.5035
Aug	1.7687	1.8262	1.7889	1.4312	1.3770	0.5221	0.5553
Sep	1.8803	1.9245	1.8780	1.5963	1.5157	0.5751	0.5979
Oct	1.9086	2.0757	2.0240	1.5555	1.4973	0.6003	0.6134
Nov	1.7910	1.9073	1.8388	1.5458	1.5163	0.6299	0.6221
Dec	1.5590	1.7448	1.6634	1.5666	1.5458	0.6318	0.6184
Jan 2013	1.4933	1.6965	1.6388	1.5723	1.6592	0.6302	0.5993
Feb	1.5713	1.6420	1.5880	1.5590	1.5291	0.6137	0.5894
Mar	1.6421	1.6240	1.5920	1.5268	1.4995	0.5830	0.5768
Apr	1.7197	1.8225	1.7124	1.6590	1.6231	0.5581	0.5705
May	1.5997	1.8052	1.7251	1.7023	1.6769	0.5514	0.5884

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Est. Average Daily Delivery Per Producer	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Mil. lbs.	Pounds	Percent	Percent	Percent	Percent	
					<i>(000)</i>						
Mar 2012	19	50	12	13,646	2,938	6,943	11.0	3.77	3.07	5.76	216
Apr	18	50	12	13,627	2,890	7,069	10.6	3.75	3.07	5.78	213
May	19	50	13	13,729	3,045	7,154	10.5	3.70	3.04	5.76	212
Jun	20	51	12	12,744	2,582	6,753	11.4	3.63	3.00	5.76	221
Jul	20	53	12	11,551	2,235	6,239	13.2	3.58	2.94	5.74	246
Aug	20	51	12	11,196	2,262	6,513	14.5	3.63	3.01	5.74	248
Sep	20	51	12	10,911	2,072	6,327	15.1	3.74	3.09	5.73	227
Oct	21	51	12	11,083	2,027	5,897	16.7	3.89	3.17	5.73	209
Nov	21	51	12	11,721	2,265	6,441	14.8	3.91	3.18	5.72	203
Dec	21	50	12	12,439	2,782	7,211	11.6	3.89	3.15	5.74	201
Jan 2013	21	51	12	12,935	3,030	7,550	11.0	3.89	3.14	5.74	210
Feb	19	51	12	12,803	2,699	7,528	11.0	3.88	3.14	5.75	214
Mar	18	49	12	12,679	3,010	7,655	10.4	3.87	3.14	5.74	212
Apr	18	49	12		2,895		10.8	3.84	3.12	5.74	213
May	18	50	12		2,847		11.0	3.77	3.09	5.76	216

Class Prices

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
May 2012	1.5633	10.76	15.85	1.5813	12.56	17.65	1.4532	1.1633	10.47	15.19
Jun	1.4279	10.61	15.24	1.4459	12.41	17.04	1.4936	1.0467	9.42	14.32
Jul	1.4594	10.78	15.51	1.4774	12.58	17.31	1.6626	1.0011	9.01	14.51
Aug	1.6386	11.21	16.55	1.6566	13.01	18.35	1.8409	1.0589	9.53	15.64
Sep	1.8361	11.57	17.59	1.8541	13.37	19.39	2.0117	1.1511	10.36	17.04
Oct	2.0008	12.31	18.88	2.0188	14.11	20.68	2.1206	1.2689	11.42	18.44
Nov	2.1171	13.77	20.70	2.1351	15.57	22.50	2.0288	1.3478	12.13	18.81
Dec	2.0763	14.63	21.39	2.0943	16.43	23.19	1.7346	1.4078	12.67	18.30
Jan 2013	1.7452	13.33	18.97	1.7632	15.13	20.77	1.6238	1.4400	12.96	18.19
Feb	1.6427	12.91	18.21	1.6607	14.71	20.01	1.6689	1.4567	13.11	18.49
Mar	1.6564	12.44	17.80	1.6744	14.24	19.60	1.7546	1.4600	13.14	18.82
Apr	1.7189	12.07	17.66	1.7369	13.87	19.46	1.8297	1.4189	12.77	18.73
May	1.7955	11.89	17.76	1.8135	13.69	19.56	1.7954	1.3989	12.59	18.43
Jun	1.8000	13.09	18.93	1.8180	14.89	20.73		1.5322	13.79	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
May 2012	1.4462	2.7344	0.3500	10.54	15.23	1.4462	0.9774	8.80	13.55
Jun	1.4866	2.8952	0.3113	10.81	15.63	1.4866	0.9252	8.33	13.24
Jul	1.6556	3.0430	0.3123	11.28	16.68	1.6556	0.9965	8.97	14.45
Aug	1.8339	3.1211	0.3462	11.72	17.73	1.8339	1.0756	9.68	15.76
Sep	2.0047	3.2521	0.3971	12.42	19.00	2.0047	1.1969	10.77	17.41
Oct	2.1136	3.7278	0.4340	14.12	21.02	2.1136	1.2828	11.55	18.54
Nov	2.0218	3.7172	0.4624	14.25	20.83	2.0218	1.3330	12.00	18.66
Dec	1.7276	3.3113	0.4758	13.07	18.66	1.7276	1.3569	12.21	17.83
Jan 2013	1.6168	3.2862	0.4647	12.93	18.14	1.6168	1.3784	12.41	17.63
Feb	1.6619	2.9609	0.4534	11.85	17.25	1.6619	1.3742	12.37	17.75
Mar	1.7476	2.8204	0.4179	11.21	16.93	1.7476	1.3395	12.06	17.75
Apr	1.8227	3.0130	0.3863	11.62	17.59	1.8227	1.3498	12.15	18.10
May	1.7884	3.3597	0.3887	12.71	18.52	1.7884	1.4549	13.09	18.89

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>
Mar 2012	0.26	15.98	1.5297	2.6571	0.4239	0.00076	17.57
Apr	0.20	15.92	1.5645	2.6568	0.4048	0.00077	17.46
May	0.22	15.45	1.4462	2.7344	0.3500	0.00076	16.81
Jun	0.07	15.70	1.4866	2.8952	0.3113	0.00079	16.92
Jul	(0.02)	16.66	1.6556	3.0430	0.3123	0.00084	17.54
Aug	(0.04)	17.69	1.8339	3.1211	0.3462	0.00088	18.89
Sep	(0.14)	18.86	2.0047	3.2521	0.3971	0.00093	20.61
Oct	(0.49)	20.53	2.1136	3.7278	0.4340	0.00102	22.85
Nov	(0.15)	20.68	2.0218	3.7172	0.4624	0.00101	22.75
Dec	0.32	18.98	1.7276	3.3113	0.4758	0.00090	21.17
Jan 2013	0.20	18.34	1.6168	3.2862	0.4647	0.00087	20.42
Feb	0.32	17.57	1.6619	2.9609	0.4534	0.00083	19.56
Mar	0.33	17.26	1.7476	2.8204	0.4179	0.00082	19.29
Apr	0.25	17.84	1.8227	3.0130	0.3863	0.00087	
May	0.11	18.63	1.7884	3.3597	0.3887	0.00091	

FEDERAL MILK MARKET ADMINISTRATOR
 U.S. DEPARTMENT OF AGRICULTURE
 1600 West 82nd Street, Suite 200
 Minneapolis, MN 55431-1420

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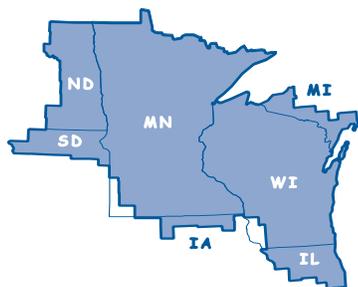
Summary of Federal Order Data - May 2013

Federal Order Number / Name	Producer Deliveries <i>— Thousand Pounds —</i>	Class I Producer Receipts <i>— Thousand Pounds —</i>	Class I Utilization <i>Percent</i>	Class I Price <i>— Dollars per Cwt. —</i>	Producer Price Differential <i>— Dollars per Cwt. —</i>	Uniform or Statistical Uniform Price at 3.5% Butterfat		
						FOB Market <i>— Dollars per Cwt. —</i>	FOB Cook Cty. Illinois <i>— Dollars per Cwt. —</i>	Change From Previous Year
1 Northeast	2,283,242	813,381	35.6	\$21.01	\$1.26	\$19.78	\$18.33	\$2.99
5 Appalachian	502,422	319,730	63.6	21.16	n/a	20.46	18.86	2.77
6 Florida	242,563	203,227	83.8	23.16	n/a	22.47	18.87	2.49
7 Southeast	527,406	338,884	64.3	21.56	n/a	20.89	18.89	2.82
30 Upper Midwest	2,846,650	312,359	11.0	19.56	0.11	18.63	18.63	3.18
32 Central	1,226,543	396,732	32.3	19.76	0.13	18.65	18.45	3.14
33 Mideast	1,568,270	539,207	34.4	19.76	0.37	18.89	18.69	3.18
124 Pacific Northwest	749,222	185,018	27.7	19.66	0.27	18.79	18.69	3.48
126 Southwest	1,089,502	371,234	34.1	20.76	1.02	19.54	18.34	3.04
131 Arizona	419,365	113,090	27.0	20.11	n/a	19.11	18.56	3.84
All Market Average or Total*	11,455,184	3,592,861	31.4					

n/a = Not applicable. * May not add due to rounding.

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