



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

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Upper Midwest Marketing Area, Federal Order No. 30

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Dairy Program Signup Begins August 13 *

Secretary of Agriculture Ann Veneman announced on August 5 that signup for the Milk Income Loss Contract (MILC) program would begin August 13, 2002. This program, authorized by the 2002 Farm Bill, financially compensates dairy producers when domestic milk prices fall below a specified level.

Eligible dairy producers are those who produced milk in any state and marketed the milk commercially beginning December 2001.

To be approved for the program, producers must be in compliance with highly erodible and wetland conservation provisions and must enter into a contract with USDA's Commodity Credit Corporation to provide monthly marketing data.

MILC payments will occur in months when the price of Class I milk in Boston under the Northeast Milk Marketing Order falls below \$16.94 per cwt. Payment rates will be 45 percent of the difference between \$16.94 and the Boston Class I price for that month. Dairy operations will not receive a payment for months during which the Class I price in Boston is \$16.94 or higher.

Program payments, scheduled to begin in October 2002, will be retroactive from

December 1, 2001 for eligible production.

Payments will be made on an operation-by-operation basis, up to a maximum of 2.4 million pounds of milk produced and marketed by the dairy operation per fiscal year. Producers can select the month they want to start receiving payments for eligible production.

As required by the 2002 Farm Bill, USDA will apply the same definition for a dairy operation as used in previous dairy market loss assistance programs. A dairy operation is any person or group of persons who as a single unit, as determined by CCC, commercially produces and markets cow milk and has production facilities located in the U.S.

Producers on dairy operations are not permitted to reconstitute a dairy operation for the sole purpose of receiving additional payments.

For more information and requirements, or to sign up for the program, dairy producers should visit their local USDA Farm Service Agency offices.

* Adapted from the August 5, 2002 USDA News Release No. 0327.02.

Pool Summary

- In July, 13,407 producers delivered to the market with an average daily delivery of 3,742 pounds.
- Producer milk totaled 1.5 billion pounds, down 5.3% on a daily basis from June.
- Class I utilization totaled 321

million pounds, up 5.6% on a daily basis from June.

- Class I usage accounted for 21.2% of producer milk.
- The July Producer Price Differential is \$0.80 per cwt.
- The Statistical Uniform Price is \$10.13 per cwt., down 59¢ from June and \$5.78 below July 2001.
- Market statistics for July are shown on Pages 4 and 5.

July 2002 Producer Milk by Class

	Percent	Product Pounds	Price \$/cwt.
Class I	21.2	321,310,979	12.42
Class II	3.1	46,179,610	11.14
Class III	74.9	1,133,362,188	9.33
Class IV	0.8	11,782,562	10.45
Total		1,512,635,339	

Actions in Other Federal Orders

Interim Final Rule for Neighboring Mideast Order

The U.S. Secretary of Agriculture issued an Interim Final Rule for the Mideast Marketing Area on July 25, 2002. The final rule adopted provisions amending certain features of the pooling standards of that order effective August 1, 2002. More than the required number of producers in the Mideast marketing area approved the new order.

The Mideast Order is one of two Federal orders which border the Upper Midwest Marketing Area. It covers portions of Indiana, Kentucky, Michigan, Ohio, Pennsylvania, and West Virginia.

The decision adopts amendments to the **pool plant** provisions that:

1. Eliminate automatic pool plant status for the 6-month period of March through August;
2. Eliminate milk shipments to a distributing plant regulated by another Federal milk order as pool-qualifying shipments under the Mideast Order;

Northeast Order Hearing Scheduled

The U.S. Department of Agriculture recently announced a public hearing to consider changes to the Northeast Federal milk order. The hearing will begin on September 10, 2002 in Alexandria, Virginia.

The Northeast Order covers portions of Connecticut, Delaware, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, and the District of Columbia.

Proposals to be considered will include:

- establishing marketwide service payments to offset the costs of balancing the market's Class I needs;

3. Eliminate the "split plant" feature;
4. Eliminate the inclusion of diversions to pool distributing plants made by a pool supply plant located outside the marketing area as part of the supply plant's qualifying shipments; and
5. Establish a "net shipments" provision for supply plants.

Amends **producer milk** provisions that:

1. Increase the number of days the milk of a producer needs to be delivered to a pool plant;
2. Establish year-round diversion lim-

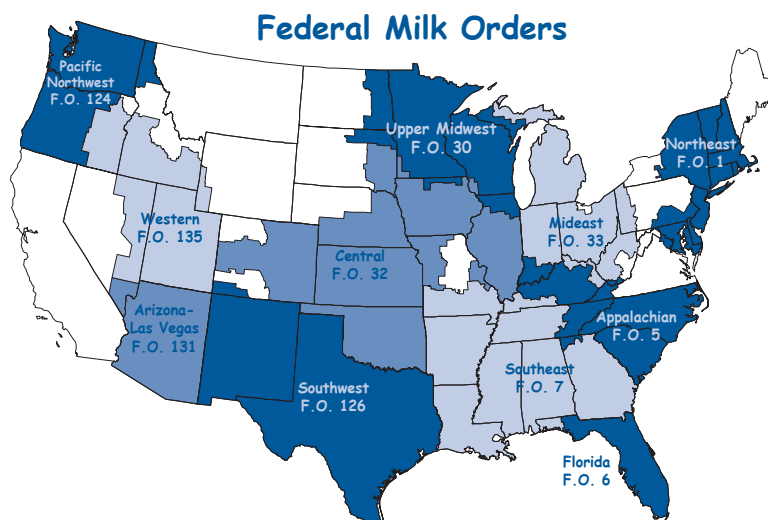
its, adjusted seasonally, for producer milk of distributing plants pooled under the Mideast Order; and

3. Exclude from receipts the diversions made by a pool plant to a second pool plant from the calculation of diversion limits.

The decision, based on a public hearing held on October 23-24, 2001, is available on the Mideast Order web page at:

www.fmmaclev.com

or by calling the Mideast Market Administrator at: (440) 826-3220.



- establishing year-round shipping standards for supply plant pool qualification;
- establishing a standard that at least two-days' milk production of a dairy farmer be physically received at a pool plant before the balance of production is eligible for diversion;
- establishing limits on the amount of milk that a pool plant may divert,
- eliminating the "split plant" feature for pool supply plants; and
- making minor changes to reporting and payment dates.

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A copy of the complete hearing notice can be obtained on the Northeast Order website at:

www.fmmone.com

Supply Plant Systems

Supply plants are defined in §1030.6, with performance requirements defined in §1030.7(c). In general, supply plants are required to ship 10% of their receipts to bottling plants.

These performance requirements can be met as a “system”, as defined in §1030.7(f).

This provision allows two or more supply plants operated by one or more handlers to qualify for pooling by meeting the shipping requirements in the same manner as a single plant. In other words, an individual plant in a system does not need to qualify on its own, as long as the system as a whole qualifies.

Supply plants in a system generally must be located in the marketing area.

The following supply plants requested system pooling for the period of August 2002 through July 2003.

Associated Milk Producers, Inc.

- ◆ Associated Milk Producers, Inc. – Turtle Lake, WI
- ◆ Associated Milk Producers, Inc. – Glencoe, MN
- ◆ Associated Milk Producers, Inc. – Jim Falls, WI
- ◆ Associated Milk Producers, Inc. – Paynesville, MN
- ◆ Associated Milk Producers, Inc. – Blair, WI

Central Milk Producers Cooperative

- ◆ Swiss Valley Farms, Company – Hampshire, IL
- ◆ Dean Milk Procurement Company – Shullsburg, WI
- ◆ Dean Milk Procurement Company – Janesville, WI
- ◆ Zimmerman Cheese, Inc. – Wiotia, WI
- ◆ White Clover Dairy, Inc. – Hollandtown, WI
- ◆ Weyauwega Milk Products, Inc. – Weyauwega, WI
- ◆ Weyauwega Milk Products, Inc. – Luxemburg, WI
- ◆ Weyauwega Milk Products, Inc. – Little Chute, WI
- ◆ Westby Cooperative Creamery – Westby, WI
- ◆ Swiss Valley Farms, Company – Platteville, WI
- ◆ Stockton Cheese, Inc. – Stockton, IL
- ◆ Schneider Cheese, Inc. – Waldo, WI
- ◆ Sartori Food Corporation – Plymouth, WI
- ◆ Park Cheese Company, Inc. – Brownsville, WI
- ◆ NFO, Inc. – South Wayne, WI
- ◆ NFO, Inc. – Fond du Lac, WI
- ◆ Mid-West Dairymen’s Company – Rockford, IL
- ◆ Land O’Lakes, Inc. – Kiel, WI
- ◆ Kraft Foods, Inc. – Beaver Dam, WI
- ◆ Kolb-Lena Bresse Bleu, Inc. – Lena, IL
- ◆ Klondike Cheese Company – Monroe, WI
- ◆ Grande Milk Marketing, LLC – Darlington, WI
- ◆ Foremost Farms USA, Cooperative – Sauk City, WI
- ◆ Family Dairies USA – Kewaskum, WI
- ◆ Dairy Farmers of America, Inc. – Fond du Lac, WI
- ◆ Cooperative Regions of Organic Producer Pools – Chaseburg, WI

Central Milk Producers Cooperative (continued)

- ◆ Chula Vista Cheese Co. – Browntown, WI
- ◆ Cedar Valley Cheese, Inc. – Belgium, WI
- ◆ Cedar Grove Cheese, Inc. – Plain, WI
- ◆ Berner Cheese Corporation – Rock City, IL
- ◆ BelGioioso Cheese, Inc. – Pulaski, WI
- ◆ Alto Dairy Cooperative – Alto, WI
- ◆ Alto Dairy Cooperative – Black Creek, WI
- ◆ Wisconsin Dairy State Cheese Company, Inc. – Rudolph, WI
- ◆ Plainview Milk Products Cooperative – Plainview, MN
- ◆ North Hendren Co-operative Dairy Co. – Willard, WI
- ◆ NFO, Inc. – Taylor, WI
- ◆ Nasonville Dairy, Inc. – Marshfield, WI
- ◆ Mullins Cheese, Inc. – Mosinee, WI
- ◆ Melrose Dairy Proteins, LLC – Melrose, MN
- ◆ Lynn Dairy, Inc. – Granton, WI
- ◆ LaGrandier’s Hillside Dairy, Inc. – Stanley, WI
- ◆ Grassland Dairy Products, Inc. – Greenwood, WI
- ◆ Gad Cheese, Inc. – Medford, WI
- ◆ Edelweiss Cheese Co., Inc. – Marshfield, WI
- ◆ Eau Galle Cheese Factory, Inc. – Durand, WI
- ◆ The Antigo Cheese Company – Antigo, WI
- ◆ Land O’Lakes, Inc. – Greenwood, WI
- ◆ Dairy Farmers of America, Inc. – Zumbrota, MN
- ◆ Foremost Farms USA, Cooperative – Milan, WI
- ◆ Foremost Farms USA, Cooperative – Wilson, WI
- ◆ Foremost Farms USA, Cooperative – Alma Center, WI
- ◆ Foremost Farms USA, Cooperative – Sparta, WI

Ellsworth Cooperative Creamery

- ◆ Ellsworth Cooperative Creamery – Ellsworth, WI
- ◆ Bongards’ Creameries – Bongards, MN
- ◆ The First District Association – Litchfield, MN

Computation of Producer Price Differential - July 2002

		Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I	Differential Value					\$ 5,570,652.44
	Product	21.2%	321,310,979			
	Skim Milk			316,200,729	\$ 6.8500	21,659,749.95
	Butterfat			5,110,250	1.1443	5,847,659.08
Class II	Product	3.1%	46,179,610			
	Nonfat Solids			3,498,192	0.8389	2,934,633.28
	Butterfat			6,854,204	1.0999	7,538,938.98
Class III	Product	74.9%	1,133,362,188			
	Protein			32,821,307	1.8095	59,390,155.05
	Other Solids			64,752,422	0.0150	971,286.51
	Butterfat			38,822,502	1.0929	42,429,112.47
Class IV	Product	0.8%	11,782,562			
	Nonfat Solids			787,569	0.7633	601,151.41
	Butterfat			2,947,722	1.0929	3,221,565.36
SCC Adjustment (Class II, III, and IV)						(308,916.27)
Total Producer Milk *			1,512,635,339			\$ 149,855,988.26
Add:	Overage					15,767.84
	Inventory Reclassified					(78,211.20)
	Other Source Milk \$.60(h)					0.00
	Other Source Milk \$.60(i)					0.00
Subtract:	Transportation Credit					173,995.37
	Assembly Credit					254,994.27
	Credit for Reconstituted FMP					0.00
	Producer Milk Protein					79,048,137.82
	Producer Milk Other Solids					1,294,362.45
	Producer Milk Butterfat					58,726,629.62
	Producer Milk SCC Adjustment					(333,495.13)
Total Milk and Value			1,512,635,339			\$ 10,628,920.50
Add:	Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,410,209.89
	One-Half Unobligated Balance Producer Settlement Fund					810,431.79
Total Value					0.849482	\$ 12,849,562.18
Subtract:	Producer Settlement Fund Reserve				0.049482	748,479.47
Producer Price Differential **					\$ 0.80	\$12,101,082.71

* An estimated 42 million pounds of milk was not pooled.

** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.

Upper Midwest Pool Statistics - July 2002

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers	Class I Differential to Handlers	
<i>Cwt.</i>	<i>Number</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Value</i>	<i>Pounds</i>	<i>Value</i>
\$1.80	6	22,816,517	32,420,713	55,237,230	\$ 0	52,199,733	\$ 939,595
\$1.75	36	162,951,244	263,941,935	426,893,179	213,447	133,000,840	2,327,515
\$1.70	36	149,282,160	690,994,918	840,277,078	840,277	115,477,709	1,963,121
\$1.65	5	28,240,657	5,501,469	33,742,126	50,613	20,596,577	339,843
Other	0	0	156,485,726	156,485,726	305,873	36,120	578
Total	83	363,290,578	1,149,344,761	1,512,635,339	\$1,410,210	321,310,979	\$5,570,652

Utilization and Classification

	July 2002		June 2002	July 2001
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds
Class I Utilization:				
Packaged Disposition				
Milk	53,848,315	1,743,085	50,373,287	50,841,008
Flavored Milk	4,912,012	160,500	4,536,761	5,027,690
Reduced Fat Milk	125,897,463	2,468,350	115,913,884	123,374,606
Lowfat Milk	43,345,636	423,956	41,905,930	42,220,806
Fat Free Milk	81,318,447	100,453	76,805,748	78,687,686
Flavored Reduced and Fat Free Milk	14,437,441	142,287	14,468,126	12,137,842
Buttermilk	2,875,432	30,444	2,573,710	2,804,880
Total Packaged Disposition	326,634,746	5,069,075	306,577,446	315,094,518
Total Ending Inventory	28,371,330	450,219	27,020,887	23,151,336
Bulk to Nonpool Plants	212,881	4,908	795,833	1,468,371
Shrinkage	3,292,928	90,625	2,419,292	3,230,379
Total Class I Utilization	358,511,885	5,614,827	336,813,458	342,944,604
Other Order Plants	(9,842,862)	(83,075)	(7,019,046)	(13,036,947)
Beginning Inventory	(27,273,866)	(421,141)	(35,154,364)	(25,869,935)
Reused Products	0	0	0	0
Other Source Milk	(81,476)	(994)	(170,217)	(356,600)
Overage	--	--	0	--
Interhandler Adjustment	(2,702)	633	(27,068)	(392,231)
Class I Producer Milk	321,310,979	5,110,250	294,442,763	303,288,891
Class II Utilization:				
Total Class II Utilization	64,157,867	8,031,303	57,780,783	73,381,569
Other Order Plants	(2,992,662)	(269,171)	(2,529,182)	(5,579,386)
Beginning Inventory	(2,539,772)	(255,180)	(2,193,548)	(2,825,979)
Reused Products	(11,711,291)	(5,408)	(10,196,123)	(10,097,128)
Other Source Milk	(734,532)	(647,340)	(394,295)	(1,991,590)
Overage	--	--	0	(18,993)
Class II Producer Milk	46,179,610	6,854,204	42,467,635	52,868,493
Class III Utilization:				
Total Class III Utilization	1,157,566,219	39,316,904	1,203,981,457	1,140,785,495
Other Order Plants	(13,674,148)	(291,509)	(14,860,406)	(18,212,201)
Beginning Inventory	(7,980,790)	(155,808)	(1,345,281)	(2,263,162)
Reused Products	0	0	0	0
Other Source Milk	(2,519,979)	(45,104)	(2,790,243)	(2,981,001)
Overage	(29,114)	(1,981)	(31,046)	(64,419)
Class III Producer Milk	1,133,362,188	38,822,502	1,184,954,481	1,117,264,712
Class IV Utilization:				
Total Class IV Utilization	35,315,729	4,548,656	43,667,780	54,108,497
Other Order Plants	(3,959,443)	(383,017)	(6,187,463)	(13,540,192)
Beginning Inventory	(13,487,331)	(643,068)	(6,249,613)	(6,145,372)
Reused Products	0	0	0	0
Other Source Milk	(6,077,311)	(568,648)	(7,359,042)	(7,121,821)
Overage	(9,082)	(6,201)	(13,251)	(105,386)
Class IV Producer Milk	11,782,562	2,947,722	23,858,411	27,195,726
Total Producer Milk -- All Classes	1,512,635,339	53,734,678	1,545,723,290	1,500,617,822

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Cheddar Cheese			Nonfat			Cheddar Cheese			Nonfat		
	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Jul 2001	1.6551	1.6293	1.6573	1.9094	0.9634	0.2862	1.6539	1.6206	1.6521	1.9364	0.9730	0.2874
Aug	1.6690	1.6395	1.6693	1.9990	0.9473	0.2886	1.6652	1.6430	1.6696	1.9544	0.9445	0.2871
Sep	1.7107	1.6768	1.7085	2.1198	0.9497	0.2871	1.7183	1.6800	1.7136	2.1781	0.9506	0.2876
Oct	1.5744	1.5178	1.5591	1.4701	0.9441	0.2835	1.6842	1.6433	1.6777	1.6366	0.9468	0.2841
Nov	1.2354	1.1995	1.2322	1.3040	0.9349	0.2823	1.2207	1.1862	1.2182	1.3051	0.9342	0.2851
Dec	1.2733	1.2485	1.2762	1.2894	0.9199	0.2868	1.2897	1.2594	1.2895	1.2580	0.9222	0.2902
Jan 2002	1.2660	1.2790	1.2922	1.3324	0.9161	0.2747	1.2486	1.2624	1.2740	1.3335	0.9166	0.2810
Feb	1.2904	1.2590	1.2895	1.2480	0.9121	0.2334	1.2935	1.2518	1.2862	1.2316	0.9133	0.2347
Mar	1.2000	1.1834	1.2087	1.2333	0.9060	0.2066	1.1943	1.1751	1.2008	1.2411	0.9074	0.2077
Apr	1.2210	1.2085	1.2323	1.1720	0.8975	0.1948	1.2123	1.1986	1.2229	1.2088	0.8984	0.1979
May	1.2213	1.2133	1.2359	1.0525	0.8972	0.1759	1.2337	1.2315	1.2521	1.0643	0.8953	0.1827
Jun	1.1655	1.1438	1.1708	1.0343	0.9005	0.1639	1.1738	1.1524	1.1792	1.0533	0.9006	0.1663
Jul	1.0898	1.0768	1.1004	1.0112	0.9033	0.1545	1.1013	1.0847	1.1098	1.0188	0.9025	0.1552

Month/Year	Chicago Mercantile Exchange						
	Butter	Cheddar Cheese		Nonfat Dry Milk (Low/Medium Heat)		Whey Powder	
	Grade AA	Blocks	Barrels	Central & East **	West	Central	West
	<i>Dollars per Pound</i>						
Jul 2001	1.8971	1.6699	1.6312	n/a	0.9598	0.2964	0.2707
Aug	2.0880	1.7126	1.6415	n/a	0.9616	0.2786	0.2717
Sep	2.0563	1.7174	1.6707	n/a	0.9705	0.2926	0.2750
Oct	1.4070	1.3346	1.3036	n/a	0.9638	0.2899	0.2784
Nov	1.3481	1.2668	1.2105	n/a	0.9602	0.2979	0.2789
Dec	1.2793	1.2567	1.2500	n/a	0.9591	0.3016	0.2656
Jan 2002	1.3454	1.3242	1.2970	0.9396	0.9511	0.2689	0.2427
Feb	1.2427	1.2076	1.1797	0.9357	0.9434	0.2135	0.2257
Mar	1.2473	1.2130	1.1809	0.9218	0.9279	0.1963	0.2133
Apr	1.1712	1.2448	1.2177	0.9061	0.9134	0.1846	0.1948
May	1.0590	1.2009	1.1688	0.9174	0.9149	0.1691	0.1715
Jun	1.0427	1.1299	1.1051	0.9213	0.9138	0.1553	0.1591
Jul	1.0302	1.0889	1.0680	0.9275	0.9144	0.1566	0.1451

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Estimated Average Daily Delivery	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Mil. lbs.	Pounds	Percent	Percent	Percent	Percent	
Jul 2001	26	56	11	12,831	1,501	3,849	20.2	3.55	2.90	5.70	377
Aug	30	63	11	13,371	1,558	3,810	21.8	3.55	2.92	5.69	396
Sep	27	64	10	15,363	1,787	3,906	18.7	3.66	3.03	5.70	363
Oct	28	62	9	15,035	1,784	3,994	19.9	3.79	3.11	5.69	331
Nov	27	59	10	15,418	1,766	3,869	19.7	3.82	3.10	5.69	316
Dec	26	59	10	14,670	1,834	4,088	18.6	3.82	3.08	5.69	330
Jan 2002	26	60	10	14,926	1,945	4,259	18.7	3.80	3.05	5.70	327
Feb	26	58	10	14,494	1,617	4,235	19.7	3.78	3.03	5.70	330
Mar	26	58	10	14,172	1,828	4,263	18.9	3.78	3.04	5.71	334
Apr	27	58	10	13,803	1,779	4,389	19.3	3.74	3.01	5.73	334
May	27	58	11	13,490	1,621	3,986	21.9	3.71	2.98	5.72	324
Jun	27	56	11	13,563	1,546	3,908	19.1	3.64	2.95	5.74	340
Jul	27	56	12	13,407	1,513	3,742	21.2	3.55	2.89	5.70	390

* NASS = National Agricultural Statistics Service, USDA.

** The Central and East markets are published as one price, effective January 2002.

Class Prices

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Jul 2001	2.2104	7.88	15.34	2.2284	9.68	17.14	2.1953	0.9533	8.58	15.96
Aug	2.2212	7.90	15.40	2.2392	9.70	17.20	2.3046	0.9111	8.20	15.98
Sep	2.2432	7.99	15.56	2.2612	9.79	17.36	2.4519	0.8822	7.94	16.24
Oct	2.5160	7.38	15.93	2.5340	9.18	17.73	1.6596	0.8889	8.00	13.53
Nov	1.8556	9.60	15.76	1.8736	11.40	17.56	1.4570	0.8844	7.96	12.78
Dec	1.4513	7.15	11.98	1.4693	8.95	13.78	1.4392	0.8722	7.85	12.61
Jan 2002	1.3939	7.34	11.96	1.4119	9.14	13.76	1.4916	0.8600	7.74	12.69
Feb	1.4860	6.99	11.95	1.5040	8.79	13.75	1.3887	0.8544	7.69	12.28
Mar	1.3617	7.10	11.62	1.3797	8.90	13.42	1.3708	0.8511	7.66	12.19
Apr	1.3733	6.91	11.47	1.3913	8.71	13.27	1.2960	0.8456	7.61	11.88
May	1.3339	6.83	11.26	1.3519	8.63	13.06	1.1503	0.8367	7.53	11.29
Jun	1.1577	7.23	11.03	1.1757	9.03	12.83	1.1281	0.8333	7.50	11.19
Jul	1.1443	6.85	10.62	1.1623	8.65	12.42	1.0999	0.8389	7.55	11.14
Aug	1.1022	6.86	10.48	1.1202	8.66	12.28		0.8400	7.56	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Jul 2001	2.1883	2.3175	0.1510	8.08	15.46	2.1883	0.8234	7.41	14.81
Aug	2.2976	2.2188	0.1535	7.78	15.55	2.2976	0.8073	7.27	15.06
Sep	2.4449	2.1647	0.1520	7.61	15.90	2.4449	0.8097	7.29	15.59
Oct	1.6526	2.6664	0.1482	9.14	14.60	1.6526	0.8041	7.24	12.77
Nov	1.4500	1.8045	0.1470	6.46	11.31	1.4500	0.7949	7.15	11.97
Dec	1.4322	1.9782	0.1517	7.03	11.80	1.4322	0.7799	7.02	11.79
Jan 2002	1.4846	1.9660	0.1392	6.92	11.87	1.4846	0.7761	6.98	11.93
Feb	1.3817	2.0884	0.0965	7.04	11.63	1.3817	0.7721	6.95	11.54
Mar	1.3638	1.8342	0.0688	6.09	10.65	1.3638	0.7660	6.89	11.42
Apr	1.2890	2.0109	0.0566	6.57	10.85	1.2890	0.7575	6.82	11.09
May	1.1433	2.2097	0.0371	7.07	10.82	1.1433	0.7572	6.81	10.57
Jun	1.1211	2.0148	0.0247	6.39	10.09	1.1211	0.7605	6.84	10.52
Jul	1.0929	1.8095	0.0150	5.70	9.33	1.0929	0.7633	6.87	10.45

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>
May 2001	0.67	14.50	2.1191	1.9108	0.1229	0.00076	15.16
Jun	0.50	15.52	2.2089	2.1670	0.1409	0.00081	15.72
Jul	0.45	15.91	2.1883	2.3175	0.1510	0.00083	15.63
Aug	0.51	16.06	2.2976	2.2188	0.1535	0.00083	15.84
Sep	0.38	16.28	2.4449	2.1647	0.1520	0.00085	16.50
Oct	0.15	14.75	1.6526	2.6664	0.1482	0.00078	15.18
Nov	1.14	12.45	1.4500	1.8045	0.1470	0.00062	13.44
Dec	0.39	12.19	1.4322	1.9782	0.1517	0.00064	13.17
Jan 2002	0.43	12.30	1.4846	1.9660	0.1392	0.00065	13.30
Feb	0.41	12.04	1.3817	2.0884	0.0965	0.00064	12.73
Mar	0.60	11.25	1.3638	1.8342	0.0688	0.00060	12.19
Apr	0.50	11.35	1.2890	2.0109	0.0566	0.00062	12.17
May	0.48	11.30	1.1433	2.2097	0.0371	0.00062	11.98
Jun	0.63	10.72	1.1211	2.0148	0.0247	0.00059	
Jul	0.80	10.13	1.0929	1.8095	0.0150	0.00055	

Summary of Federal Order Data - July 2002

Federal Order Number / Name	Producer Deliveries <i>— Thousand Pounds —</i>	Class I Producer Receipts <i>— Thousand Pounds —</i>	Class I Utilization <i>Percent</i>	Class I Price <i>— Dollars per Cwt. —</i>	Producer Price Differential <i>— Dollars per Cwt. —</i>	Uniform or Statistical Uniform Price at 3.5% Butterfat		
						FOB Market <i>— Dollars per Cwt. —</i>	FOB Cook Cty. Illinois <i>— Dollars per Cwt. —</i>	Change From Previous Year
1 Northeast	2,188,038	861,811	39.4	\$ 13.87	\$ 2.72	\$ 12.05	\$ 10.60	\$ (5.16)
5 Appalachian	529,180	368,167	69.6	13.72	n/a	12.88	11.58	(4.73)
6 Florida	215,763	194,499	90.1	14.62	n/a	14.19	11.99	(4.69)
7 Southeast	607,406	380,268	62.6	13.72	n/a	12.55	11.25	(4.99)
30 Upper Midwest	1,512,635	321,311	21.2	12.42	0.80	10.13	10.13	(5.78)
32 Central	1,588,738	387,264	24.4	12.62	1.11	10.44	10.24	(5.70)
33 Mideast	1,430,120	522,928	36.6	12.62	1.52	10.85	10.65	(5.39)
124 Pacific Northwest	677,456	173,122	25.6	12.52	1.33	10.66	10.56	(5.14)
126 Southwest	827,852	325,032	39.3	13.62	2.48	11.81	10.61	(5.31)
131 Arizona-Las Vegas	240,119	77,870	32.4	12.97	n/a	10.87	10.32	(5.21)
135 Western	436,056	89,693	20.6	12.52	0.93	10.26	10.16	(5.64)
All Market Average or Total *	10,253,362	3,701,966	36.1					

n/a = Not applicable. * May not add due to rounding.

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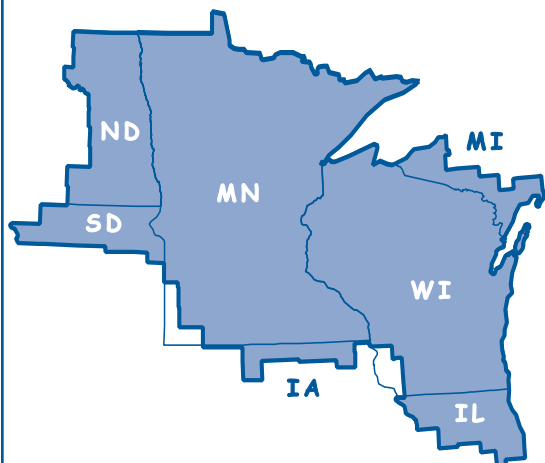
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