



UPPER MIDWEST DAIRY NEWS

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Volume 7, Issue 4

Upper Midwest Marketing Area, Federal Order No. 30

April 2006

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Members Appointed to Fluid Milk Board

Secretary of Agriculture Mike Johanns recently announced the appointment of four incumbents and five new members to the National Fluid Milk Processor Promotion Board.

Reappointed to serve second terms are: Michael F. Nosewicz, Cincinnati, Ohio (Region 3); William R. McCabe, Orrville, Ohio (Region 6); Paul W. Bikowitz, City of Industry, California (Region 15); and Susan D. Meadows, Dallas, Texas (At-Large Processor).

Newly appointed are: Charles L. Gaither, Jr., Asheville, North Carolina (Region 4); Edward R. Mullins, Carlinville, Illinois (Region 9); Patrick R. Beaman, Dallas, Texas (Region 12); Teresa E. Webb, Wallington, New Jersey (At-Large Processor); and Lisa M. Hillenbrand, Geneva, Switzerland (At-Large Public).

For a complete list of National Fluid Milk Processor Promotion Board members, or for other information on the board, go to:

www.ams.usda.gov/dairy/dairyprp.htm

The National Fluid Milk Processor Promotion Board is composed of 15 fluid

milk processors from 15 geographic regions and five at-large members. At least three at-large members must be fluid milk processors and at least one must be from the general public. The Board was established by the Fluid Milk Promotion Act of 1990 to develop and administer a coordinated program of advertising and promotion to increase the demand for fluid milk products.

The National Fluid Milk Program is financed by a mandatory 20-cent per hundredweight assessment on all fluid milk processed and marketed commercially in consumer-type packages in the contiguous 48 states and the District of Columbia. Processors who commercially process and market 3,000,000 pounds or less per month, excluding those fluid milk products delivered to the residence of a consumer, are exempt from assessments.

The U.S. Department of Agriculture's Agricultural Marketing Service monitors the operations of the Board. It is USDA's policy that membership on industry-governed boards and committees accurately reflect the diversity of individuals served by the program.

Pool Summary

- In March, 16,541 producers delivered to the market with an average daily delivery of 4,493 pounds.
- Producer milk totaled 2.3 billion pounds, up 214 million pounds from February and 105 million pounds above March 2005.
- Class I utilization totaled 397 million pounds, up 1.8% on a daily basis from February. Class I usage accounted for 17.5% of producer milk.
- The March Producer Price Differential (PPD) is \$0.56 per cwt.
- The Statistical Uniform Price is \$11.67 per cwt., down \$1.01 from February and \$2.82 below March 2005.
- Market statistics for March are shown on Pages 4 and 5.

March 2006 Producer Milk by Class

	Percent	Product Pounds	Price \$/cwt.
Class I	17.5	396,594,565	14.29
Class II	4.4	100,387,607	11.69
Class III	75.3	1,710,779,659	11.11
Class IV	2.8	63,623,067	10.68
Total		2,271,384,898	

November 2005 Fluid Milk Product Disposition by Container Size and Type

Fluid milk product distribution (sales) in the Upper Midwest Marketing Area was surveyed for November 2005 with respect to method of distribution and size and type of container. Following is a summary of the results of the survey.

This is the third survey conducted for the Upper Midwest Order since order consolidation and reform in January 2000. The most recent survey was for November 2003, and was reported in the May 2004 *Upper Midwest Dairy News*. Comparisons will be made between the two surveys.

The survey was divided into three categories: *size of container* - gallon, half-gallon, etc.; *type of container* - paper, plastic, or glass; and *method of distribution* - wholesale or home delivered.

Wholesale includes all distribution of fluid milk products on routes other than home delivery. This would include sales through convenience stores and supermarkets as well as sales to schools and restaurants.

Size of Container

In November 2005, gallons accounted for 68% of the total pounds of fluid milk product distribution, as shown in Figure 1, followed by half-gallons at 16%, half-pints at 10%, and quarts at 2%. The remaining 4% of fluid milk product distribution was accounted for by all other sizes combined. These results are similar to the November 2003 results, which showed gallons at 67%, half-gallons at 17%, half-pints at 9%, quarts at 3%, and all other sizes at 4%. From November 2003 to November 2005, there was a 1 percentage point increase in distribution of gallons and half-pints, and a 1 percentage point decrease in half-gallons and quarts.

Type of Container

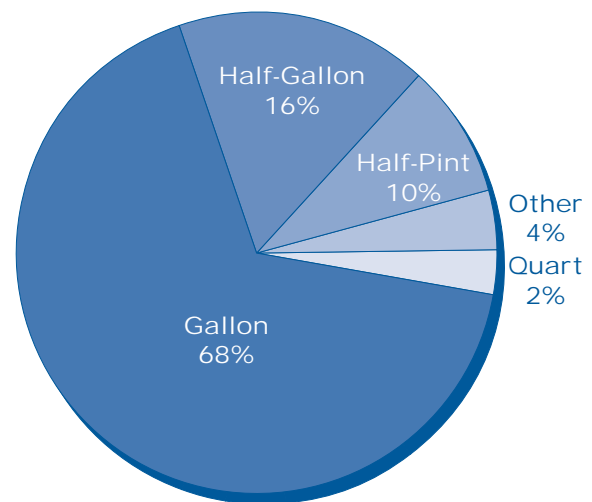
Paper includes all products sold in wax-coated or plastic-coated paper containers, including foil-lined UHT paper containers.

Plastic includes all products sold in rigid blow-mold or thermo-formed plastic containers, single-serve round (milk bottle shaped) containers, plastic-lined boxes, and plastic pouches.

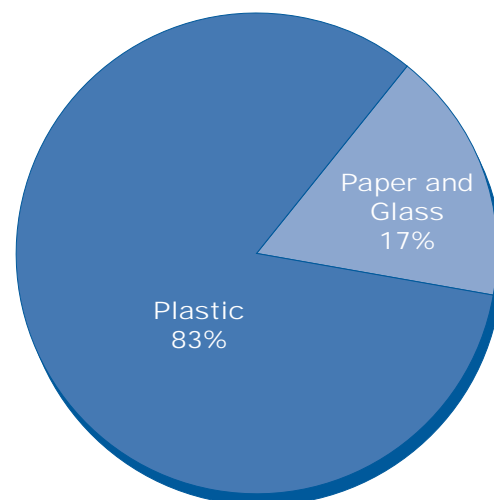
Historically, plastic containers have been increasing as a percentage of total distribution. In November 2005, plastic containers accounted for 83% of total distribution, a fractional increase from 2003. Paper and glass accounted for the remaining 17% of total distribution.

Figure 1
November 2005
Fluid Milk Product Distribution *

By Container Size



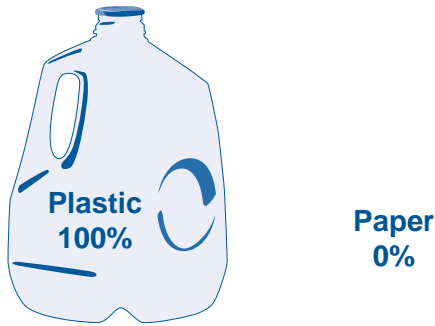
By Container Type



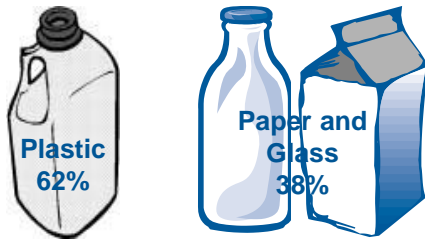
* As a percentage of total pounds distributed.

Figure 2
November 2005 Distribution by Type
of Container Within Container Size

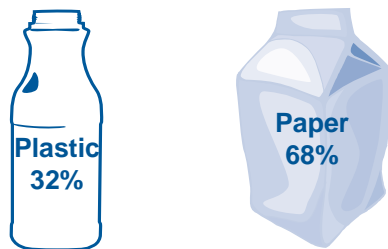
Gallon Disposition



Half-Gallon Disposition



All Other Disposition Combined



Distribution of paper and glass were combined in 2005 because of restricted information, as fewer than three handlers distributed milk in glass containers. In November 2003, distribution in glass accounted for 1% of total distribution.

Type of Container Within Container Size

Gallon containers were exclusively sold in plastic in November 2005, no change from 2003. Disposition of half-gallons in plastic containers accounted for 62% of all half-gallons sold, a 2 percentage point decrease from 2003. Paper and glass accounted for the remaining 38% of all half-gallons sold. (The only glass container sold was the half-gallon size.)

Distribution of quarts was almost evenly split between paper and plastic, with 52% sold in plastic and 48% sold in paper. This represented a 6 percentage point shift towards plastic from 2003. Disposition of pints in plastic containers increased from 92% in November 2003 to 95% in 2005, a 3 percentage point increase. Disposition of half-pints also moved towards plastic, increasing from just over 1% in November 2003 to nearly 6% in 2005. Paper accounted for the remaining 94% of half-pint disposition. In November 2003, milk sold in single-serve round containers totaled 3.9 million pounds. In November 2005, that number climbed to 7.8 million pounds, a 100% increase.

Method of Distribution

In November 2005, home delivery accounted for 1% of total route disposition, a slight decrease from 2003. Distribution through wholesale outlets accounted for the remaining 99%.

The volume of route disposition from home delivery in November 2005 was 3.9 million pounds, down from 4.7 million pounds in November 2003.

Upper Midwest Pool Statistics - March 2006

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers	Class I Differential to Handlers	
<i>Cwt.</i>	<i>Number</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Value</i>	<i>Pounds</i>	<i>Value</i>
\$1.80	4	69,509,565	14,541,714	84,051,279	\$ 0	71,562,181	\$ 1,288,119
\$1.75	39	228,658,019	685,930,748	914,588,767	457,295	169,850,555	\$ 2,972,385
\$1.70	31	165,173,297	1,034,926,887	1,200,100,184	1,200,100	129,835,818	\$ 2,207,209
\$1.65	5	29,125,810	43,518,858	72,644,668	108,967	25,346,011	\$ 418,209
Total	79	492,466,691	1,778,918,207	2,271,384,898	\$ 1,766,362	396,594,565	\$ 6,885,922

Computation of Producer Price Differential-March 2006

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I					
Differential Value					\$ 6,885,922.13
Product	17.5%	396,594,565			
Skim Milk			390,694,321	\$ 7.9500	31,060,198.54
Butterfat			5,900,244	1.3768	8,123,455.93
Class II					
Product	4.4%	100,387,607			
Nonfat Solids			8,338,815	0.8356	6,967,913.81
Butterfat			8,852,866	1.2666	11,213,040.06
Class III					
Product	75.3%	1,710,779,659			
Protein			52,307,901	1.8836	98,527,162.31
Other Solids			98,053,779	0.1874	18,375,278.19
Butterfat			63,366,948	1.2596	79,817,007.69
Class IV					
Product	2.8%	63,623,067			
Nonfat Solids			5,132,844	0.7224	3,707,966.53
Butterfat			7,232,018	1.2596	9,109,449.87
SCC Adjustment (Class II, III, and IV)					776,848.98
Total Producer Milk *		2,271,384,898			\$ 274,564,244.04
Add:					
Overage					32,471.17
Inventory Reclassified					28,606.05
Other Source Milk \$.60(h)					0.00
Other Source Milk \$.60(i)					0.00
Subtract:					
Transportation Credit					170,090.96
Assembly Credit					315,357.70
Credit for Reconstituted FMP					0.00
Producer Milk Protein					130,651,630.67
Producer Milk Other Solids					24,371,312.29
Producer Milk Butterfat					107,509,474.92
Producer Milk SCC Adjustment					944,821.23
Total Milk and Value		2,271,384,898			\$ 10,662,633.49
Add:					
Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,766,361.82
One-Half Unobligated Balance Producer Settlement Fund					1,209,298.40
Total Value				0.600440	\$ 13,638,293.71
Subtract:					
Producer Settlement Fund Reserve				0.040440	918,538.28
Producer Price Differential **				\$0.56	\$ 12,719,755.43

* An estimated 39 million pounds of milk was not pooled.

** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



Utilization and Classification of Milk

	March 2006		February 2006	March 2005
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds
Class I Utilization:				
Packaged Disposition				
Milk	57,806,154	1,861,577	51,241,535	58,400,275
Flavored Milk	4,731,160	153,257	4,299,250	4,584,806
Reduced Fat Milk	148,764,903	2,826,851	133,436,697	141,875,715
Lowfat Milk	49,516,988	474,575	44,776,001	50,131,102
Fat Free Milk	93,414,190	95,741	84,022,638	91,586,884
Flavored Reduced and Fat Free Milk	31,875,117	261,614	30,541,702	29,959,885
Buttermilk	2,532,255	27,249	2,138,008	2,645,698
Total Packaged Disposition	388,640,767	5,700,864	350,455,831	379,184,365
Total Ending Inventory	33,108,674	491,305	26,486,168	31,917,791
Bulk to Nonpool Plants	1,624,247	21,400	1,315,069	2,543,924
Shrinkage	2,140,977	118,005	2,096,960	1,967,802
Total Class I Utilization	425,514,665	6,331,574	380,354,028	415,613,882
Other Order Plants	(1,955,668)	(39,343)	(1,640,422)	(3,013,655)
Beginning Inventory	(26,486,168)	(386,021)	(26,692,502)	(29,973,605)
Reused Products	0	0	0	0
Other Source Milk	(185,439)	(2,800)	(160,350)	(297,687)
Overage	0	0	0	--
Interhandler Adjustment	(292,825)	(3,166)	(39,529)	(86,322)
Class I Producer Milk	396,594,565	5,900,244	351,821,225	382,242,613
Class II Utilization:				
Total Class II Utilization	115,318,600	9,251,220	124,579,490	144,655,459
Other Order Plants	(730,223)	(47,342)	--	(3,712,170)
Beginning Inventory	(4,856,913)	(177,702)	(831,962)	(2,721,614)
Reused Products	(9,144,792)	(5,819)	(7,440,451)	(9,128,818)
Other Source Milk	(158,056)	(158,056)	(55,631)	(628,963)
Overage	(41,009)	(9,435)	(36,987)	--
Class II Producer Milk	100,387,607	8,852,866	116,214,459	128,463,894
Class III Utilization:				
Total Class III Utilization	1,721,014,577	63,648,515	1,533,091,948	1,523,182,373
Other Order Plants	(5,151,836)	(135,627)	(6,018,795)	(8,534,377)
Beginning Inventory	(3,320,469)	(108,982)	(1,471,457)	(1,595,372)
Reused Products	0	0	0	0
Other Source Milk	(1,627,978)	(29,874)	(1,342,746)	(5,082,948)
Overage	(134,635)	(7,084)	(66,355)	(176,161)
Class III Producer Milk	1,710,779,659	63,366,948	1,524,192,595	1,507,793,515
Class IV Utilization:				
Total Class IV Utilization	109,741,987	9,415,440	108,914,967	178,663,106
Other Order Plants	(4,191,612)	(191,176)	(3,220,387)	(6,801,519)
Beginning Inventory	(14,776,440)	(890,347)	(20,503,039)	(16,376,346)
Reused Products	0	0	0	0
Other Source Milk	(27,145,210)	(1,101,896)	(20,431,055)	(7,641,599)
Overage	(5,658)	(3)	(35,141)	(6,947)
Class IV Producer Milk	63,623,067	7,232,018	64,725,345	147,836,695
Total Producer Milk -- All Classes	2,271,384,898	85,352,076	2,056,953,624	2,166,336,717

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Cheddar Cheese			Nonfat			Cheddar Cheese			Nonfat		
	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Mar 2005	1.5048	1.4773	1.5061	1.5549	0.9083	0.2513	1.5105	1.4873	1.5140	1.5616	0.9073	0.2485
Apr	1.5484	1.5371	1.5590	1.5287	0.9156	0.2580	1.5627	1.5596	1.5777	1.5393	0.9159	0.2596
May	1.4840	1.4406	1.4765	1.4046	0.9289	0.2603	1.4746	1.4211	1.4612	1.3872	0.9287	0.2597
Jun	1.4793	1.4592	1.4845	1.4427	0.9259	0.2696	1.4779	1.4574	1.4827	1.4158	0.9289	0.2684
Jul	1.5114	1.4889	1.5156	1.6156	0.9389	0.2794	1.5174	1.4963	1.5224	1.6480	0.9377	0.2796
Aug	1.4160	1.4171	1.4322	1.6355	0.9601	0.2869	1.4302	1.4305	1.4449	1.6043	0.9594	0.2843
Sep	1.4683	1.4878	1.4958	1.6877	0.9705	0.2960	1.4622	1.4935	1.4965	1.6832	0.9726	0.2904
Oct	1.5128	1.4572	1.4996	1.6363	0.9794	0.3038	1.5421	1.4697	1.5205	1.6338	0.9719	0.3055
Nov	1.3927	1.3701	1.3968	1.4578	0.9835	0.3149	1.4173	1.3947	1.4213	1.5011	0.9834	0.3084
Dec	1.3845	1.3772	1.3964	1.3680	0.9899	0.3242	1.3842	1.3802	1.3979	1.3663	1.0018	0.3244
Jan 2006	1.3826	1.3653	1.3895	1.3387	0.9614	0.3416	1.3830	1.3654	1.3895	1.3459	0.9782	0.3394
Feb	1.2632	1.2341	1.2637	1.2374	0.8833	0.3531	1.2958	1.2597	1.2923	1.2623	0.9053	0.3532
Mar	1.1561	1.1356	1.1612	1.1647	0.8697	0.3409	1.1654	1.1414	1.1686	1.1746	0.8789	0.3478

Month/Year	Chicago Mercantile Exchange						
	Butter	Cheddar Cheese		Nonfat Dry Milk (Low/Medium Heat)		Whey Powder	
	Grade AA	Blocks	Barrels	Central & East	West	Central	West
	<i>Dollars per Pound</i>						
Mar 2005	1.5527	1.5317	1.4931	0.9642	0.9368	0.2488	0.2726
Apr	1.4933	1.5413	1.4800	0.9674	0.9377	0.2575	0.2817
May	1.4044	1.4774	1.4224	0.9758	0.9438	0.2611	0.2883
Jun	1.5313	1.5065	1.4580	0.9758	0.9410	0.2652	0.2977
Jul	1.6210	1.5035	1.4676	0.9804	0.9458	0.2746	0.3066
Aug	1.6861	1.4249	1.4186	1.0009	0.9579	0.2858	0.3110
Sep	1.6988	1.5639	1.4910	1.0151	0.9675	0.2921	0.3235
Oct	1.6204	1.4470	1.3961	1.0334	0.9803	0.3059	0.3202
Nov	1.4260	1.3756	1.3341	1.0554	0.9951	0.3233	0.3206
Dec	1.3552	1.4224	1.3896	1.0597	0.9717	0.3336	0.3317
Jan 2006	1.3368	1.3335	1.3009	1.0096	0.9459	0.3482	0.3486
Feb	1.1930	1.1989	1.1742	0.9263	0.8809	0.3529	0.3499
Mar	1.1663	1.1638	1.1237	0.8788	0.8403	0.3193	0.3380

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Est. Average Daily Delivery Per Producer	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Mil. lbs.	Pounds	Percent	Percent	Percent	Percent	
										(000)	
Mar 2005	27	58	13	16,154	2,166	4,592	17.7	3.76	3.03	5.72	277
Apr	26	56	13	5,865	689	4,596	53.4	3.69	3.00	5.74	276
May	27	56	13	16,681	2,265	4,635	16.1	3.68	2.98	5.73	285
Jun	27	55	13	14,491	1,847	4,656	18.4	3.58	2.92	5.74	301
Jul	26	55	13	15,748	2,012	4,223	16.8	3.55	2.89	5.74	331
Aug	25	57	13	16,504	2,173	4,276	17.5	3.56	2.94	5.71	326
Sep	24	57	13	16,528	2,075	4,186	18.9	3.64	3.02	5.70	310
Oct	25	57	13	16,496	2,119	4,146	17.9	3.76	3.11	5.68	288
Nov	25	56	13	16,479	2,057	4,162	18.6	3.84	3.14	5.69	273
Dec	25	57	13	16,473	2,181	4,272	18.0	3.86	3.13	5.67	278
Jan 2006	25	57	13	16,432	2,217	4,348	17.2	3.78	3.06	5.71	281
Feb	25	56	13	16,424	2,057	4,473	17.1	3.78	3.08	5.73	277
Mar	25	54	13	16,541	2,271	4,493	17.5	3.76	3.05	5.73	278

* NASS = National Agricultural Statistics Service, USDA.

Class Prices

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Mar 2005	1.7658	9.59	15.43	1.7838	11.39	17.23	1.7349	0.8267	7.44	13.25
Apr	1.7359	8.35	14.13	1.7539	10.15	15.93	1.7034	0.8378	7.54	13.24
May	1.7092	9.14	14.80	1.7272	10.94	16.60	1.5545	0.8456	7.61	12.78
Jun	1.5266	8.58	13.62	1.5446	10.38	15.42	1.6002	0.8589	7.73	13.06
Jul	1.5610	8.73	13.89	1.5790	10.53	15.69	1.8077	0.8589	7.73	13.79
Aug	1.8396	8.29	14.44	1.8576	10.09	16.24	1.8316	0.8678	7.81	13.95
Sep	1.7872	7.71	13.70	1.8052	9.51	15.50	1.8942	0.8889	8.00	14.35
Oct	1.8818	7.96	14.27	1.8998	9.76	16.07	1.8326	0.9022	8.12	14.25
Nov	1.8226	8.48	14.56	1.8406	10.28	16.36	1.6184	0.9011	8.11	13.49
Dec	1.6633	8.03	13.57	1.6813	9.83	15.37	1.5106	0.9133	8.22	13.22
Jan 2006	1.5016	8.42	13.38	1.5196	10.22	15.18	1.4754	0.9311	8.38	13.25
Feb	1.4771	8.51	13.38	1.4951	10.31	15.18	1.3539	0.9078	8.17	12.62
Mar	1.3768	7.95	12.49	1.3948	9.75	14.29	1.2666	0.8356	7.52	11.69
Apr	1.2715	7.02	11.22	1.2895	8.82	13.02		0.8089	7.28	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Mar 2005	1.7279	2.5019	0.0951	8.32	14.08	1.7279	0.7606	6.85	12.66
Apr	1.6964	2.7055	0.1020	8.99	14.61	1.6964	0.7678	6.91	12.61
May	1.5475	2.5965	0.1043	8.66	13.77	1.5475	0.7810	7.03	12.20
Jun	1.5932	2.5741	0.1139	8.65	13.92	1.5932	0.7780	7.00	12.33
Jul	1.8007	2.4558	0.1240	8.34	14.35	1.8007	0.7909	7.12	13.17
Aug	1.8246	2.1619	0.1317	7.48	13.60	1.8246	0.8119	7.31	13.44
Sep	1.8872	2.3009	0.1411	7.97	14.30	1.8872	0.8222	7.40	13.75
Oct	1.8256	2.3780	0.1491	8.25	14.35	1.8256	0.8310	7.48	13.61
Nov	1.6114	2.2724	0.1606	7.99	13.35	1.6114	0.8351	7.52	12.90
Dec	1.5036	2.3846	0.1702	8.40	13.37	1.5036	0.8414	7.57	12.57
Jan 2006	1.4684	2.3994	0.1881	8.55	13.39	1.4684	0.8132	7.32	12.20
Feb	1.3469	2.1220	0.1999	7.76	12.20	1.3469	0.7359	6.62	11.10
Mar	1.2596	1.8836	0.1874	6.94	11.11	1.2596	0.7224	6.50	10.68

Producer Prices

Month/Year	Producer Price	Statistical Uniform Price	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price
	Differential	(at 3.50%)					
	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>					
Jan 2005	0.39	14.53	1.7330	2.5300	0.0899	0.00076	15.66
Feb	(0.18)	14.52	1.7754	2.6613	0.0915	0.00079	15.66
Mar	0.41	14.49	1.7279	2.5019	0.0951	0.00075	15.54
Apr	0.04	14.65	1.6964	2.7055	0.1020	0.00078	15.45
May	0.28	14.05	1.5475	2.5965	0.1043	0.00074	14.78
Jun	0.20	14.12	1.5932	2.5741	0.1139	0.00074	14.55
Jul	0.34	14.69	1.8007	2.4558	0.1240	0.00076	14.97
Aug	0.55	14.15	1.8246	2.1619	0.1317	0.00072	14.68
Sep	0.29	14.59	1.8872	2.3009	0.1411	0.00075	15.42
Oct	0.24	14.59	1.8256	2.3780	0.1491	0.00075	15.75
Nov	0.44	13.79	1.6114	2.2724	0.1606	0.00070	15.17
Dec	0.24	13.61	1.5036	2.3846	0.1702	0.00070	15.08
Jan 2006	0.27	13.66	1.4684	2.3994	0.1881	0.00069	14.61
Feb	0.48	12.68	1.3469	2.1220	0.1999	0.00063	
Mar	0.56	11.67	1.2596	1.8836	0.1874	0.00058	

Summary of Federal Order Data - March 2006

Federal Order Number / Name	Producer Deliveries <i>— Thousand Pounds —</i>	Class I Producer Receipts	Class I Utilization <i>Percent</i>	Class I Price <i>— Dollars per Cwt. —</i>	Producer Price Differential	Uniform or Statistical Uniform Price at 3.5% Butterfat		
						FOB Market	FOB Cook Cty. Illinois <i>— Dollars per Cwt. —</i>	Change From Previous Year
1 Northeast	2,063,895	935,323	45.3	\$ 15.74	\$ 2.32	\$ 13.43	\$ 11.98	\$ (2.61)
5 Appalachian	576,087	369,135	64.1	15.59	n/a	14.13	12.83	(2.61)
6 Florida	299,525	241,924	80.8	16.49	n/a	15.41	13.21	(2.74)
7 Southeast	762,640	412,672	54.1	15.59	n/a	13.77	12.47	(2.86)
30 Upper Midwest	2,271,385	396,595	17.5	14.29	0.56	11.67	11.67	(2.82)
32 Central	1,381,214	387,114	28.0	14.49	0.89	12.00	11.80	(2.73)
33 Mideast	1,543,715	585,895	37.9	14.49	1.25	12.36	12.16	(2.59)
124 Pacific Northwest	678,411	185,730	27.4	14.39	0.75	11.86	11.76	(2.73)
126 Southwest	1,002,035	365,215	36.4	15.49	1.84	12.95	11.75	(2.84)
131 Arizona-Las Vegas	288,437	94,203	32.7	14.84	n/a	12.21	11.66	(2.65)
All Market Average or Total *	10,867,344	3,973,804	36.6					

n/a = Not applicable.

* May not add due to rounding.

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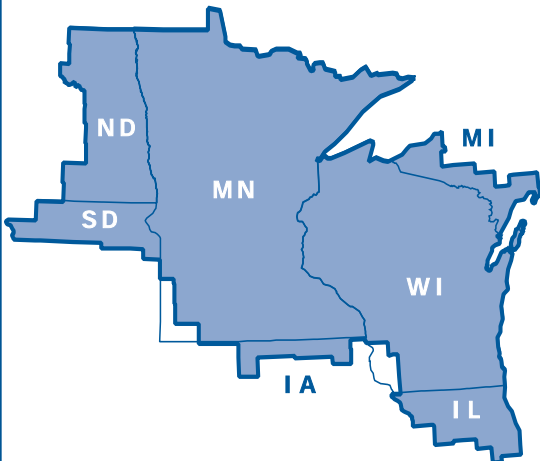
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