



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

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Members Appointed to Fluid Milk Board

The Secretary of Agriculture recently appointed five new members and reappointed three incumbents to the National Fluid Milk Processor Promotion Board.

Newly appointed are: Joseph Cervantes, Binghamton, New York (Region 4); James S. Jaskiewicz, Lakeland, Florida (Region 5); Gary L. Aggus, Springfield, Missouri (Region 11); Lawrence V. Jackson, Pleasanton, California (Region 12); and Charles D. Price, Johnstown, Pennsylvania (at-large processor).

Reappointed to serve second terms are: Mary Ellen Spencer, Chelsea, Massachusetts (Region 2); Roger D. Capps, Carlinville,

Illinois (Region 8); and Ronald M. Foster, Modesto, California (Region 14).

The appointments for regions 4 and 12 expire June 30, 2004 and June 30, 2003, respectively. The other appointments expire June 30, 2005.

For a complete list of National Fluid Milk Processor Promotion Board members, or for other information on the board, go to:

www.ams.usda.gov/dairy/dairypr.htm

The board is composed of 15 fluid milk processors from 15 geographic regions, and five at-large members. At least three at-large

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National Dairy Leaders Conference

The National Dairy Leaders Conference will be held in Madison, Wisconsin on September 29-October 1, 2002. The conference will be held at the Madison Concourse Hotel,

1 West Dayton Street, Madison, Wisconsin (telephone: 800-356-8293).

For additional information and a registration packet, call 1-800-325-9121 or visit on-line at www.dairycouncilofwisconsin.org.

Pool Summary

- In August, 14,642 producers delivered to the market with an average daily delivery of 3,927 pounds.
- Producer milk totaled 1.73 billion pounds, up 14% from July.
- Class I utilization totaled 344 million pounds, up 7% from July.
- Class I usage accounted for 19.9% of producer milk.
- The August Producer Price Differential is \$0.66 per cwt.
- The Statistical Uniform Price is \$10.20 per cwt., up 7¢ from July, but \$5.86 below August 2001.
- Market statistics for August are shown on Pages 4 and 5.

August 2002 Producer Milk by Class

	Percent	Product Pounds	Price \$/cwt.
Class I	19.9	344,203,157	12.28
Class II	2.6	45,746,609	11.07
Class III	76.9	1,329,539,558	9.54
Class IV	0.6	10,234,223	10.41
Total		1,729,723,547	

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members must be fluid milk processors and at least one must be from the general public.

The board was established by the Fluid Milk Promotion Act of 1990 to develop and administer a coordinated program of advertising and promotion to increase the demand for fluid milk products.

The mandatory national program is financed by a 20¢ per cwt. assessment on all fluid milk processed and marketed commercially in consumer-type packages in the 48 contiguous states and the District of Columbia. Processors who commercially process and market 3 million pounds per month or less are exempt from assessments.

Fluid Milk Order Amended

The U.S. Department of Agriculture amended certain provisions of the Fluid Milk Promotion Order, effective August 1, 2002, to conform to the recently enacted farm bill.

Under the amendments, the definition of fluid milk product was modified to be consistent with the term as defined under Federal milk

orders. The “fluid milk processor” definition was revised to increase the exemption standard from 500,000 to 3 million pounds monthly.

In addition, the exemption standard now excludes fluid milk products that are delivered directly to consumer residences.

USDA's Agricultural Marketing Service monitors the activities of the board. It is USDA's policy that membership on

industry governed boards and committees accurately reflect the diversity of individuals served by the programs.

Conversion to Grade A Milk Continues

In 2001, the general trend from Grade B to Grade A milk production continued, as shown in the table below. For the year, 98% of milk sold to plants and dealers in the United States was Grade A, up from 74% in 1970.

Grade A milk output in each of the seven states in the Upper Midwest Order, as a percentage of total milk production, also increased significantly during the 31-year period. Grade A milk accounted for 95% of total milk production in Min-

nesota and Wisconsin, up from 29% and 54%, respectively, in 1970. Minnesota and Wisconsin, however, continue to account for nearly half of the 3 billion pounds of Grade B milk produced in the United States in 2001.

Grade A Milk Production as a Percentage of Total Milk Production

	<u>U.S.</u>	<u>MI</u>	<u>IL</u>	<u>IA</u>	<u>WI</u>	<u>MN</u>	<u>SD</u>	<u>ND</u>
	%	%	%	%	%	%	%	%
1970	74	89	74	33	54	29	16	35
1975	80	95	79	47	64	45	20	36
1980	84	95	80	59	71	59	32	43
1985	87	97	83	67	75	67	43	48
1990	92	98	89	80	86	76	55	57
1995	95	98	94	88	92	89	58	57
1996	96	99	94	90	92	90	57	57
1997	97	99	95	94	93	92	60	59
1998	97	99	97	94	94	93	93	65
1999	98	99	98	96	94	94	93	69
2000	98	99	98	96	94	95	93	71
2001	98	99	98	97	95	95	93	73

Source: “Milk Production, Disposition, and Income”, NASS, USDA.

Computation of Producer Price Differential - August 2002

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I					
Differential Value					\$ 5,966,831.05
Product	19.9%	344,203,157			
Skim Milk			338,812,260	\$ 6.8600	23,242,521.05
Butterfat			5,390,897	1.1022	5,941,846.69
Class II					
Product	2.6%	45,746,609			
Nonfat Solids			3,447,695	0.8400	2,896,063.80
Butterfat			7,236,792	1.0771	7,794,748.67
Class III					
Product	76.9%	1,329,539,558			
Protein			39,245,562	1.9021	74,648,983.51
Other Solids			75,834,620	0.0177	1,342,272.78
Butterfat			46,481,004	1.0701	49,739,322.37
Class IV					
Product	0.6%	10,234,223			
Nonfat Solids			666,511	0.7674	511,480.54
Butterfat			2,782,093	1.0701	2,977,117.75
SCC Adjustment (Class II, III, and IV)					(366,251.60)
Total Producer Milk *		1,729,723,547			\$ 174,694,936.61
Add:					
Overage					25,276.66
Inventory Reclassified					(42,858.47)
Other Source Milk §.60(h)					0.00
Other Source Milk §.60(i)					0.00
Subtract:					
Transportation Credit					250,400.90
Assembly Credit					272,454.07
Credit for Reconstituted FMP					0.00
Producer Milk Protein					96,919,416.98
Producer Milk Other Solids					1,744,549.05
Producer Milk Butterfat					66,229,330.10
Producer Milk SCC Adjustment					(418,352.60)
Total Milk and Value		1,729,723,547			\$ 9,679,556.30
Add:					
Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,548,645.14
One-Half Unobligated Balance Producer Settlement Fund					985,820.25
Total Value				0.706126	\$ 12,214,021.69
Subtract:					
Producer Settlement Fund Reserve				0.046126	797,846.28
Producer Price Differential **				\$0.66	\$11,416,175.41

* An estimated 53 million pounds of milk was not pooled.

** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



Utilization and Classification

	August 2002		July 2002	August 2001
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds
Class I Utilization:				
Packaged Disposition				
Milk	58,628,734	1,907,229	53,848,315	55,912,616
Flavored Milk	5,351,859	173,667	4,912,012	5,528,340
Reduced Fat Milk	136,361,053	2,662,063	125,897,463	137,336,943
Lowfat Milk	46,415,582	452,057	43,345,636	44,829,555
Fat Free Milk	86,570,759	87,686	81,318,447	84,957,771
Flavored Reduced and Fat Free Milk	17,301,990	170,047	14,437,441	17,025,162
Buttermilk	2,798,652	29,280	2,875,432	2,988,302
Total Packaged Disposition	353,428,629	5,482,029	326,634,746	348,578,689
Total Ending Inventory	28,298,628	436,395	28,371,330	31,411,608
Bulk to Nonpool Plants	1,942,773	48,606	212,881	3,344,472
Shrinkage	3,719,807	93,921	3,292,928	4,322,209
Total Class I Utilization	387,389,837	6,060,951	358,511,885	387,656,978
Other Order Plants	(14,300,523)	(215,880)	(9,842,862)	(23,435,669)
Beginning Inventory	(28,373,404)	(448,687)	(27,273,866)	(24,814,539)
Reused Products	0	0	0	0
Other Source Milk	(435,721)	(4,962)	(81,476)	(296,149)
Overage	0	0	--	0
Interhandler Adjustment	(77,032)	(525)	(2,702)	(274,283)
Class I Producer Milk	344,203,157	5,390,897	321,310,979	338,836,338
Class II Utilization:				
Total Class II Utilization	62,218,442	8,318,534	64,157,867	101,088,181
Other Order Plants	(1,705,989)	(67,447)	(2,992,662)	(15,380,088)
Beginning Inventory	(3,149,444)	(230,678)	(2,539,772)	(9,551,325)
Reused Products	(10,837,657)	(4,874)	(11,711,291)	(15,142,168)
Other Source Milk	(778,743)	(778,743)	(734,532)	(1,691,129)
Overage	0	0	--	--
Class II Producer Milk	45,746,609	7,236,792	46,179,610	59,323,471
Class III Utilization:				
Total Class III Utilization	1,376,328,744	47,791,797	1,157,566,219	1,171,042,458
Other Order Plants	(34,951,011)	(1,042,680)	(13,674,148)	(20,796,933)
Beginning Inventory	(6,672,657)	(148,878)	(7,980,790)	(3,528,500)
Reused Products	0	0	0	0
Other Source Milk	(5,054,794)	(106,677)	(2,519,979)	(4,086,423)
Overage	(110,724)	(12,558)	(29,114)	(86,655)
Class III Producer Milk	1,329,539,558	46,481,004	1,133,362,188	1,142,543,947
Class IV Utilization:				
Total Class IV Utilization	30,894,788	4,399,170	35,315,729	45,733,294
Other Order Plants	(3,254,535)	(431,920)	(3,959,443)	(9,841,859)
Beginning Inventory	(8,015,222)	(485,960)	(13,487,331)	(8,358,975)
Reused Products	0	0	0	0
Other Source Milk	(9,381,907)	(693,869)	(6,077,311)	(10,143,832)
Overage	(8,901)	(5,328)	(9,082)	(24,242)
Class IV Producer Milk	10,234,223	2,782,093	11,782,562	17,364,386
Total Producer Milk -- All Classes	1,729,723,547	61,890,786	1,512,635,339	1,558,068,142

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Cheddar Cheese			Nonfat			Cheddar Cheese			Nonfat		
	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Aug 2001	1.6690	1.6395	1.6693	1.9990	0.9473	0.2886	1.6652	1.6430	1.6696	1.9544	0.9445	0.2871
Sep	1.7107	1.6768	1.7085	2.1198	0.9497	0.2871	1.7183	1.6800	1.7136	2.1781	0.9506	0.2876
Oct	1.5744	1.5178	1.5591	1.4701	0.9441	0.2835	1.6842	1.6433	1.6777	1.6366	0.9468	0.2841
Nov	1.2354	1.1995	1.2322	1.3040	0.9349	0.2823	1.2207	1.1862	1.2182	1.3051	0.9342	0.2851
Dec	1.2733	1.2485	1.2762	1.2894	0.9199	0.2868	1.2897	1.2594	1.2895	1.2580	0.9222	0.2902
Jan 2002	1.2660	1.2790	1.2922	1.3324	0.9161	0.2747	1.2486	1.2624	1.2740	1.3335	0.9166	0.2810
Feb	1.2904	1.2590	1.2895	1.2480	0.9121	0.2334	1.2935	1.2518	1.2862	1.2316	0.9133	0.2347
Mar	1.2000	1.1834	1.2087	1.2333	0.9060	0.2066	1.1943	1.1751	1.2008	1.2411	0.9074	0.2077
Apr	1.2210	1.2085	1.2323	1.1720	0.8975	0.1948	1.2123	1.1986	1.2229	1.2088	0.8984	0.1979
May	1.2213	1.2133	1.2359	1.0525	0.8972	0.1759	1.2337	1.2315	1.2521	1.0643	0.8953	0.1827
Jun	1.1655	1.1438	1.1708	1.0343	0.9005	0.1639	1.1738	1.1524	1.1792	1.0533	0.9006	0.1663
Jul	1.0898	1.0768	1.1004	1.0112	0.9033	0.1545	1.1013	1.0847	1.1098	1.0188	0.9025	0.1552
Aug	1.1030	1.0996	1.1189	0.9925	0.9074	0.1571	1.1155	1.0993	1.1237	1.0010	0.9091	0.1559

Month/Year	Chicago Mercantile Exchange						
	Butter	Cheddar Cheese		Nonfat Dry Milk (Low/Medium Heat)		Whey Powder	
	Grade AA	Blocks	Barrels	Central & East **	West	Central	West
	<i>Dollars per Pound</i>						
Aug 2001	2.0880	1.7126	1.6415	n/a	0.9616	0.2786	0.2717
Sep	2.0563	1.7174	1.6707	n/a	0.9705	0.2926	0.2750
Oct	1.4070	1.3346	1.3036	n/a	0.9638	0.2899	0.2784
Nov	1.3481	1.2668	1.2105	n/a	0.9602	0.2979	0.2789
Dec	1.2793	1.2567	1.2500	n/a	0.9591	0.3016	0.2656
Jan 2002	1.3454	1.3242	1.2970	0.9396	0.9511	0.2689	0.2427
Feb	1.2427	1.2076	1.1797	0.9357	0.9434	0.2135	0.2257
Mar	1.2473	1.2130	1.1809	0.9218	0.9279	0.1963	0.2133
Apr	1.1712	1.2448	1.2177	0.9061	0.9134	0.1846	0.1948
May	1.0590	1.2009	1.1688	0.9174	0.9149	0.1691	0.1715
Jun	1.0427	1.1299	1.1051	0.9213	0.9138	0.1553	0.1591
Jul	1.0302	1.0889	1.0680	0.9275	0.9144	0.1566	0.1451
Aug	0.9752	1.1575	1.1252	0.9323	0.9210	0.1673	0.1546

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total	Estimated	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Producer	Average Daily					
					Milk	Delivery					
					<i>Mil. lbs.</i>	<i>Pounds</i>	<i>Percent</i>	<i>Percent</i>	<i>Percent</i>	<i>Percent</i>	<i>(000)</i>
Aug 2001	30	63	11	13,371	1,558	3,810	21.8	3.55	2.92	5.69	396
Sep	27	64	10	15,363	1,787	3,906	18.7	3.66	3.03	5.70	363
Oct	28	62	9	15,035	1,784	3,994	19.9	3.79	3.11	5.69	331
Nov	27	59	10	15,418	1,766	3,869	19.7	3.82	3.10	5.69	316
Dec	26	59	10	14,670	1,834	4,088	18.6	3.82	3.08	5.69	330
Jan 2002	26	60	10	14,926	1,945	4,259	18.7	3.80	3.05	5.70	327
Feb	26	58	10	14,494	1,617	4,235	19.7	3.78	3.03	5.70	330
Mar	26	58	10	14,172	1,828	4,263	18.9	3.78	3.04	5.71	334
Apr	27	58	10	13,803	1,779	4,389	19.3	3.74	3.01	5.73	334
May	27	58	11	13,490	1,621	3,986	21.9	3.71	2.98	5.72	324
Jun	27	56	11	13,563	1,546	3,908	19.1	3.64	2.95	5.74	340
Jul	27	56	12	13,407	1,513	3,742	21.2	3.55	2.89	5.70	390
Aug	27	60	12	14,642	1,730	3,927	19.9	3.58	2.95	5.70	393

* NASS = National Agricultural Statistics Service, USDA.

** The Central and East markets are published as one price, effective January 2002.

Class Prices

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Aug 2001	2.2212	7.90	15.40	2.2392	9.70	17.20	2.3046	0.9111	8.20	15.98
Sep	2.2432	7.99	15.56	2.2612	9.79	17.36	2.4519	0.8822	7.94	16.24
Oct	2.5160	7.38	15.93	2.5340	9.18	17.73	1.6596	0.8889	8.00	13.53
Nov	1.8556	9.60	15.76	1.8736	11.40	17.56	1.4570	0.8844	7.96	12.78
Dec	1.4513	7.15	11.98	1.4693	8.95	13.78	1.4392	0.8722	7.85	12.61
Jan 2002	1.3939	7.34	11.96	1.4119	9.14	13.76	1.4916	0.8600	7.74	12.69
Feb	1.4860	6.99	11.95	1.5040	8.79	13.75	1.3887	0.8544	7.69	12.28
Mar	1.3617	7.10	11.62	1.3797	8.90	13.42	1.3708	0.8511	7.66	12.19
Apr	1.3733	6.91	11.47	1.3913	8.71	13.27	1.2960	0.8456	7.61	11.88
May	1.3339	6.83	11.26	1.3519	8.63	13.06	1.1503	0.8367	7.53	11.29
Jun	1.1577	7.23	11.03	1.1757	9.03	12.83	1.1281	0.8333	7.50	11.19
Jul	1.1443	6.85	10.62	1.1623	8.65	12.42	1.0999	0.8389	7.55	11.14
Aug	1.1022	6.86	10.48	1.1202	8.66	12.28	1.0771	0.8400	7.56	11.07
Sep	1.0805	6.92	10.46	1.0985	8.72	12.26		0.8467	7.62	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Aug 2001	2.2976	2.2188	0.1535	7.78	15.55	2.2976	0.8073	7.27	15.06
Sep	2.4449	2.1647	0.1520	7.61	15.90	2.4449	0.8097	7.29	15.59
Oct	1.6526	2.6664	0.1482	9.14	14.60	1.6526	0.8041	7.24	12.77
Nov	1.4500	1.8045	0.1470	6.46	11.31	1.4500	0.7949	7.15	11.97
Dec	1.4322	1.9782	0.1517	7.03	11.80	1.4322	0.7799	7.02	11.79
Jan 2002	1.4846	1.9660	0.1392	6.92	11.87	1.4846	0.7761	6.98	11.93
Feb	1.3817	2.0884	0.0965	7.04	11.63	1.3817	0.7721	6.95	11.54
Mar	1.3638	1.8342	0.0688	6.09	10.65	1.3638	0.7660	6.89	11.42
Apr	1.2890	2.0109	0.0566	6.57	10.85	1.2890	0.7575	6.82	11.09
May	1.1433	2.2097	0.0371	7.07	10.82	1.1433	0.7572	6.81	10.57
Jun	1.1211	2.0148	0.0247	6.39	10.09	1.1211	0.7605	6.84	10.52
Jul	1.0929	1.8095	0.0150	5.70	9.33	1.0929	0.7633	6.87	10.45
Aug	1.0701	1.9021	0.0177	6.00	9.54	1.0701	0.7674	6.91	10.41

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per lb.</i>	<i>\$ per cwt.</i>	<i>\$ per cwt.</i>
	Jun 2001	0.50	15.52	2.2089	2.1670	0.1409	0.00081
Jul	0.45	15.91	2.1883	2.3175	0.1510	0.00083	15.63
Aug	0.51	16.06	2.2976	2.2188	0.1535	0.00083	15.84
Sep	0.38	16.28	2.4449	2.1647	0.1520	0.00085	16.50
Oct	0.15	14.75	1.6526	2.6664	0.1482	0.00078	15.18
Nov	1.14	12.45	1.4500	1.8045	0.1470	0.00062	13.44
Dec	0.39	12.19	1.4322	1.9782	0.1517	0.00064	13.17
Jan 2002	0.43	12.30	1.4846	1.9660	0.1392	0.00065	13.30
Feb	0.41	12.04	1.3817	2.0884	0.0965	0.00064	12.73
Mar	0.60	11.25	1.3638	1.8342	0.0688	0.00060	12.19
Apr	0.50	11.35	1.2890	2.0109	0.0566	0.00062	12.17
May	0.48	11.30	1.1433	2.2097	0.0371	0.00062	11.98
Jun	0.63	10.72	1.1211	2.0148	0.0247	0.00059	11.16
Jul	0.80	10.13	1.0929	1.8095	0.0150	0.00055	
Aug	0.66	10.20	1.0701	1.9021	0.0177	0.00056	

Summary of Federal Order Data - August 2002

Federal Order Number / Name	Producer Deliveries <i>— Thousand Pounds —</i>	Class I Producer Receipts <i>— Thousand Pounds —</i>	Class I Utilization <i>Percent</i>	Class I Price <i>— Dollars per Cwt. —</i>	Producer Price Differential <i>— Dollars per Cwt. —</i>	Uniform or Statistical Uniform Price at 3.5% Butterfat		
						FOB Market <i>— Dollars per Cwt. —</i>	FOB Cook Cty. Illinois <i>— Dollars per Cwt. —</i>	Change From Previous Year
1 Northeast	2,047,898	885,874	43.3	\$ 13.73	\$ 2.62	\$ 12.16	\$ 10.71	(\$5.37)
5 Appalachian	529,875	384,242	72.5	13.58	n/a	12.87	11.57	(5.14)
6 Florida	216,985	199,578	92.0	14.48	n/a	14.19	11.99	(5.00)
7 Southeast	619,989	417,146	67.3	13.58	n/a	12.63	11.33	(5.24)
30 Upper Midwest	1,729,724	344,203	19.9	12.28	0.66	10.20	10.20	(5.86)
32 Central	1,561,312	421,792	27.0	12.48	1.04	10.58	10.38	(5.71)
33 Mideast	1,359,532	565,656	41.6	12.48	1.65	11.19	10.99	(5.35)
124 Pacific Northwest	680,411	179,194	26.3	12.38	1.12	10.66	10.56	(5.33)
126 Southwest	779,287	350,771	45.0	13.48	2.41	11.95	10.75	(5.48)
131 Arizona-Las Vegas	224,728	79,992	35.6	12.83	n/a	11.04	10.49	(5.35)
135 Western	455,263	97,901	21.5	12.38	0.81	10.35	10.25	(5.69)
All Market Average or Total *	10,205,003	3,926,349	38.5					

n/a = Not applicable. * May not add due to rounding.

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U.S. DEPARTMENT OF AGRICULTURE
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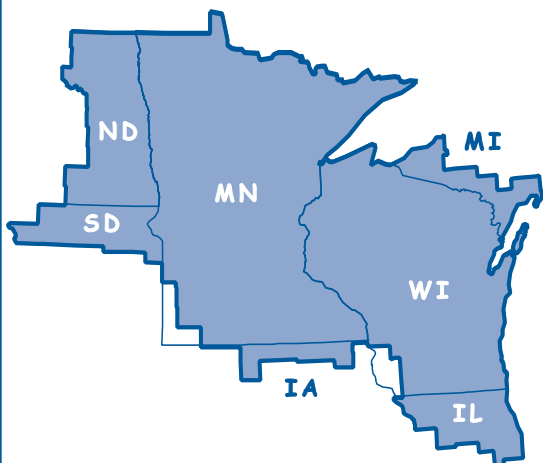
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