



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

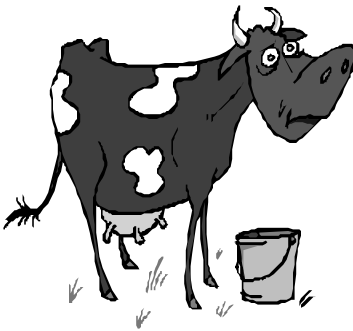
Volume 1, Issue 8

Upper Midwest Marketing Area, Federal Order No. 30

September 2000

Special points of interest:

- August Producer Price Differential -- \$0.84 / cwt.
- August Statistical Uniform Price -- \$10.97 / cwt.



Inside this issue:

Mailbox Milk Prices 2

Release of Publications 2

CCC Purchase Prices 3

Computation of Producer Price Differential 4

Utilization and Classification..... 5

Commodity Prices and Market Statistics 6

Class Prices and Producer Prices 7

Producer Price Differential at 84¢

The producer price differential for the Upper Midwest Order for August 2000 is 84¢ per cwt., up 14¢ from July. The resulting statistical uniform price of \$10.97 per cwt., however, is down 39¢ from July.

Producer milk in August 2000 totaled 1.85 billion pounds, down 3.4% from

July. During the month, 18,083 producers delivered to the market with an average daily delivery of 3,382 pounds.

Class I use in August totaled 345 million pounds, up nearly 10% from July. The increase resulted primarily from a seasonal rise in disposition of fluid milk products on routes

and a rise in Class I bulk movements to nonpool plants, primarily other Federal order plants.

During the month, Class I usage accounted for 18.6% of producer milk.

Market statistics for August are shown on Pages 4 and 5.

Robert A. Bohse Named Assistant Market Administrator

Robert A. Bohse was named Assistant Market Administrator for the Upper Midwest Marketing Area, effective September 10, 2000.

Bob's primary responsibilities will involve field audit, audit review, marketing service, coop qualification, and producer payroll.

Bob, a native of Merrill, Wisconsin, has 31 years of Federal order experience and has had a wide range of responsibilities in the Federal milk order program.

Over the years, Bob has worked in several Market Administrator offices, including: Appleton, Wisconsin; Wisconsin Rapids, Wisconsin;



Wausau, Wisconsin; Chicago, Illinois; and Minneapolis, Minnesota.

Bob and Victor Halverson

serve as the two Assistant Market Administrators for the Upper Midwest Marketing Area.

Mailbox Milk Prices -- Federal Orders & California

The Dairy Programs section of the Agricultural Marketing Service, through its Federal milk order Market Administrator offices, collects and publishes "mailbox milk prices".

The table below shows these prices for selected Federal orders for 1999 and the first four months of 2000. California is

not part of the Federal order program, but the California Department of Food and Agriculture, Dairy Marketing Branch, calculates a mailbox price. This price has been included for comparison purposes.

The mailbox price is defined as the net price received by dairy farmers for milk,

including all payments received for milk sold and deducting costs associated with marketing the milk. The information reported is intended to be representative of the entire market by including data for the major cooperatives and handlers with nonmember supplies operating in the market. All mailbox prices are reported at test.

Order ^{1/}	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99	Oct-99	Nov-99	Dec-99
Northeast	\$17.35	\$15.48	\$15.37	\$11.91	\$12.38	\$12.64	\$13.14	\$13.85	\$15.26	\$15.20	\$15.00	\$12.31
Mideast	18.08	16.67	16.34	12.07	12.66	12.71	12.79	13.22	15.29	15.81	15.85	12.39
Appalachian	18.94	18.85	17.91	12.61	13.40	13.93	13.66	13.80	15.83	17.10	17.47	13.72
Southeast	18.40	18.10	16.99	12.00	12.87	13.15	13.08	13.35	15.38	16.15	16.20	12.70
Florida	20.27	20.32	19.28	14.09	15.06	15.38	15.70	16.22	17.94	19.29	18.72	15.59
Upper Midwest	17.18	13.04	13.62	12.52	12.21	12.45	13.96	16.12	16.20	13.55	12.29	11.29
Central	17.26	14.33	14.53	11.65	12.01	12.23	12.85	13.62	15.25	14.48	13.87	11.50
Southwest	16.87	14.85	14.72	11.36	12.07	12.54	13.26	13.89	15.33	14.93	14.52	12.44
Western	16.10	12.33	12.87	11.29	11.34	11.73	12.53	13.72	14.62	12.47	10.96	10.39
Pacific Northwest	16.07	14.42	14.37	11.46	12.10	12.67	12.64	13.19	14.13	13.64	13.46	11.45

Weighted Avg. ^{2/}	\$17.43	\$15.00	\$15.02	\$12.05	\$12.38	\$12.65	\$13.31	\$14.21	\$15.49	\$14.70	\$14.17	\$12.00
California	\$15.89	\$14.18	\$13.95	\$12.26	\$12.05	\$12.70	\$13.16	\$15.02	\$14.41	\$13.69	\$13.02	\$11.36

Order ^{1/}	Jan-00	Feb-00	Mar-00	Apr-00
Northeast	\$12.08	\$11.96	\$12.13	\$11.85
Mideast	12.14	12.03	11.93	12.03
Appalachian	13.10	12.87	12.93	12.98
Southeast	11.87	11.64	11.47	11.53
Florida	14.88	14.91	14.77	14.95
Upper Midwest	11.41	11.04	11.04	11.12
Central	11.50	11.20	11.13	11.06
Southwest	12.06	11.77	11.66	11.49
Western	10.67	10.69	10.35	10.08
Pacific Northwest	11.26	11.20	11.30	11.37

Weighted Avg. ^{2/}	\$11.87	\$11.66	\$11.66	\$11.61
California	\$10.88	\$10.72	\$10.80	\$11.03



^{1/} Federal milk orders for which information can be released. The 31 Federal milk orders in effect in 1999 were consolidated into 11 orders, effective January 1, 2000. The 1999 mailbox prices shown here are the weighted average of the prices for the orders that were consolidated and are for comparison purposes only. Prices are dollars per cwt.

^{2/} Weighted average of information for the orders listed.

Release of Publications

The following two publications were recently released by this office. Both publications are available on our Web site at www.fmmampls.com. Copies are also available by calling toll free to 888-301-8224.

Annual Statistical Report

The *Annual Statistical Report 1999* contains data relating to the former Chicago Regional Milk Marketing Area, Federal Order 30.

Milk Component Paper

The *Analysis of Component Levels and Somatic Cell Count in Individual Herd Milk at the Farm Level, 1999* reviews data for the former Upper Midwest Marketing Area, Federal Order 68.

USDA Changes CCC Purchase Prices for Dairy Products

The U.S. Department of Agriculture recently announced that the Commodity Credit Corporation (CCC) purchase prices for butter, cheese, and nonfat dry milk (NFDM) bought under the Dairy Price Support Program have been adjusted.

The Agriculture, Rural Development,

Food and Drug Administration, and Related Agencies Appropriation Act, 2000, extended the price support program through calendar year (CY) 2000 at the 1999 support price of \$9.90 per cwt. for milk at 3.67% butterfat.

The Secretary of Agriculture is permitted to change the purchase prices for

butter, cheese and NFDM twice during CY 2000. Using that authority, the announced purchase prices for these products were adjusted as shown below in order to reflect the new pricing formulas under the reformed Federal milk marketing orders. The new purchase prices were effective July 31, 2000.

Commodity Credit Corporation Purchase Prices

	Produced before July 31, 2000	Produced on or after July 31, 2000	Change
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----- Dollars Per Pound -----

Butter, U.S. Grade A or Higher

25-kg. blocks: Salted	0.6500	0.6680	+0.0180
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Nonfat Dry Milk (spray), U.S. Extra Grade (but not more than 3.5% moisture)

25-kg. bags: Nonfortified ^{1/}	1.0100	1.0100	-0-
Fortified (Vitamins A & D)	1.0200	1.0200	-0-

Cheddar Cheese, Standard Moisture Basis ^{2/}

40-pound blocks, U.S. Grade A or Higher	1.1000	1.1220	+0.0220
500-pound barrels, U.S. Extra Grade	1.0700	1.0920	+0.0220

^{1/} Nonfat dry milk in bags classified as "Type X" will be accepted at a discount of 0.50 cent (1/2 cent) per pound.

^{2/} Subject to adjustment for moisture content.

Upper Midwest Pool Statistics - August 2000

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers	Class I Differential to Handlers	
Cwt.	Number	Pounds	Pounds	Pounds	Value	Pounds	Value
\$1.80	5	39,354,612	6,809,167	46,163,779	\$ 0	42,955,389	\$ 773,197
\$1.75	40	274,413,814	524,460,764	798,874,578	399,437	158,169,208	2,767,961
\$1.70	44	161,998,246	768,421,860	930,420,106	930,420	122,379,518	2,080,452
\$1.65	8	27,641,053	44,865,089	72,506,142	108,759	21,158,039	349,108
Restricted	0	0	4,039,623	4,039,623	(5,712)	0	0
Total	97	503,407,725	1,348,596,503	1,852,004,228	\$1,432,904	344,662,154	\$5,970,718

Computation of Producer Price Differential - August 2000

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I					\$5,970,717.65
Differential Value					
Product	18.6%	344,662,154			
Skim Milk			339,062,738	\$ 7.7000	26,107,830.89
Butterfat			5,599,416	1.2913	7,230,525.91
Class II	3.7%	68,443,273			
Product					
Nonfat Solids			5,418,263	0.9333	5,056,864.81
Butterfat			7,636,056	1.2729	9,719,935.69
Class III	77.3%	1,431,073,338			
Product					
Protein			41,950,475	1.7952	75,309,492.73
Other Solids			81,665,431	0.0577	4,712,095.38
Butterfat			50,263,590	1.2659	63,628,678.59
Class IV	0.4%	7,825,463			
Product					
Nonfat Solids			430,011	0.8567	368,390.44
Butterfat			3,005,787	1.2659	3,805,025.75
SCC Adjustment (Class II, III, and IV)					(257,327.01)
Total Producer Milk *		1,852,004,228			\$201,652,230.83
Add:					
Overage					124,474.58
Inventory Reclassified					(111,668.91)
Other Source Milk \$.60(h)					0.00
Other Source Milk \$.60(i)					0.00
Subtract:					
Transportation Credit					171,929.96
Assembly Credit					268,424.58
Credit for Reconstituted FMP					0.00
Producer Milk Protein					97,266,002.26
Producer Milk Other Solids					6,088,434.66
Producer Milk Butterfat					84,188,488.34
Producer Milk SCC Adjustment					(291,452.26)
Total Milk and Value		1,852,004,228			\$13,973,208.96
Add:					
Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,432,904.14
One-Half Unobligated Balance Producer Settlement Fund					932,020.37
Total Value				0.882187	\$16,338,133.47
Subtract:					
Producer Settlement Fund Reserve				0.042187	781,297.95
Producer Price Differential (Dollars Per Cwt.--Base Zone)				0.84	\$15,556,835.52

* An estimated 59 million pounds of milk was not pooled.



Utilization and Classification

	August 2000		July 2000
	Product Pounds	Butterfat Pounds	Product Pounds
Class I Utilization:			
Packaged Disposition			
Milk	55,629,380	1,808,504	51,036,306
Flavored Milk	7,461,049	211,219	6,295,406
Reduced Fat Milk	135,749,677	2,670,460	125,396,749
Lowfat Milk	41,822,333	411,642	41,562,598
Fat Free Milk	84,869,620	91,426	80,616,278
Flavored Reduced and Fat Free Milk	14,714,252	193,153	11,377,216
Buttermilk	2,523,813	26,134	2,468,185
Total Packaged Disposition	342,770,124	5,412,538	318,752,738
Total Ending Inventory	27,735,835	439,898	23,069,428
Bulk to Nonpool Plants	7,066,580	113,866	2,899,886
Shrinkage	4,569,017	230,300	3,468,362
Total Class I Utilization	382,141,556	6,196,602	348,190,414
Other Order Plants	(15,110,288)	(185,483)	(3,399,650)
Beginning Inventory	(23,101,524)	(380,470)	(30,361,945)
Reused Products	0	0	0
Other Source Milk	(221,819)	(2,495)	(232,400)
Overage	0	0	0
Interhandler Adjustment	954,229	(28,738)	(444,079)
Class I Producer Milk	344,662,154	5,599,416	313,752,340
Class II Utilization:			
Total Class II Utilization	85,919,199	8,969,738	77,136,962
Other Order Plants	(4,859,499)	(91,733)	(652,470)
Beginning Inventory	(4,426,150)	(112,926)	(641,111)
Reused Products	(6,415,567)	(14,963)	(5,772,059)
Other Source Milk	(1,774,710)	(1,114,060)	(1,120,712)
Overage	--	--	--
Class II Producer Milk	68,443,273	7,636,056	68,950,610
Class III Utilization:			
Total Class III Utilization	1,475,608,979	51,858,902	1,538,489,205
Other Order Plants	(24,844,092)	(1,044,043)	(9,913,651)
Beginning Inventory	(8,149,948)	(207,183)	(3,706,100)
Reused Products	0	0	0
Other Source Milk	(10,700,457)	(307,091)	(9,681,149)
Overage	(841,144)	(36,995)	(119,054)
Class III Producer Milk	1,431,073,338	50,263,590	1,515,069,251
Class IV Utilization:			
Total Class IV Utilization	32,960,860	4,678,195	34,013,270
Other Order Plants	(7,458,608)	(482,430)	(2,390,550)
Beginning Inventory	(10,051,130)	(731,482)	(7,006,632)
Reused Products	0	0	0
Other Source Milk	(7,578,376)	(451,299)	(5,182,779)
Overage	(47,283)	(7,197)	(23,800)
Class IV Producer Milk	7,825,463	3,005,787	19,409,509
Total Producer Milk -- All Classes	1,852,004,228	66,504,849	1,917,181,710

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Blocks	Barrels	Average	Butter	NFDM	Dry Whey	Blocks	Barrels	Average	Butter	NFDM	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Aug 1999	1.7213	1.6822	1.7154	1.3683	1.0089	0.1810	1.6900	1.6522	1.6849	1.4208	1.0087	0.1773
Sep	1.8023	1.6286	1.7084	1.3252	1.0174	0.1892	1.8770	1.7310	1.8008	1.3324	1.0155	0.1872
Oct	1.4388	1.3415	1.3934	1.1273	1.0183	0.1944	1.4851	1.3841	1.4359	1.1439	1.0188	0.1920
Nov	1.2143	1.1713	1.2058	1.0637	1.0168	0.1917	1.2583	1.2188	1.2521	1.0695	1.0184	0.1901
Dec	1.1319	1.1096	1.1371	0.9179	1.0111	0.1892	1.1191	1.1008	1.1268	0.9220	1.0125	0.1870
Jan 2000	1.1417	1.1279	1.1517	0.8820	1.0115	0.1857	1.1652	1.1416	1.1696	0.8768	1.0114	0.1859
Feb	1.1028	1.0793	1.1067	0.9002	1.0106	0.1788	1.1054	1.0804	1.1084	0.9105	1.0104	0.1800
Mar	1.0993	1.0854	1.1093	0.9497	1.0094	0.1780	1.0953	1.0841	1.1073	0.9331	1.0098	0.1771
Apr	1.0979	1.0733	1.1011	1.0449	1.0078	0.1765	1.0985	1.0770	1.1035	1.0618	1.0096	0.1774
May	1.0892	1.0793	1.1022	1.1680	1.0071	0.1760	1.0911	1.0768	1.1011	1.1140	1.0100	0.1755
Jun	1.0996	1.0929	1.1137	1.2725	1.0097	0.1794	1.0914	1.0851	1.1060	1.2911	1.0106	0.1794
Jul	1.1992	1.2041	1.2189	1.1547	1.0102	0.1909	1.2013	1.2175	1.2269	1.1729	1.0093	0.1893
Aug	1.1979	1.1104	1.1660	1.1520	1.0108	0.1929	1.2029	1.1406	1.1847	1.1465	1.0091	0.1940

Month/Year	Chicago Mercantile Exchange						
	Butter Prices	Cheese Prices		NFDM		Dry Whey	
	Grade AA **	40 lb. Block	Barrel	Central	Western	Central	Western
	<i>Dollars per Pound</i>						
Aug 1999	1.3963	1.8943	1.7865	1.0384	1.0124	0.1972	0.1835
Sep	1.3393	1.6183	1.4996	1.0486	1.0183	0.2079	0.1902
Oct	1.1248	1.3031	1.2656	1.0451	1.0175	0.1938	0.1994
Nov	1.0725	1.1435	1.1251	1.0343	1.0109	0.1834	0.2041
Dec	0.9163	1.1545	1.1475	1.0168	1.0039	0.1865	0.2004
Jan 2000	0.9090	1.1285	1.1101	1.0090	1.0038	0.1811	0.1911
Feb	0.9245	1.1090	1.0910	1.0025	1.0024	0.1751	0.1799
Mar	1.0200	1.1139	1.0936	1.0009	1.0000	0.1772	0.1780
Apr	1.0691	1.1032	1.0822	1.0000	1.0006	0.1725	0.1763
May	1.2450	1.0950	1.0860	1.0008	1.0022	0.1755	0.1758
Jun	1.2440	1.2050	1.1901	1.0122	1.0048	0.1868	0.1784
Jul	1.1790	1.2345	1.1916	1.0225	1.0060	0.1970	0.1855
Aug	1.1933	1.2460	1.1049	1.0227	1.0104	0.1804	0.1873

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Estimated Average Daily Delivery	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					<i>Mil. lbs.</i>	<i>Pounds</i>	<i>Percent</i>	<i>Percent</i>	<i>Percent</i>	<i>(000)</i>
Jan 2000	29	84	12	22,923	2,433	3,486	3.81	3.05	5.66	308
Feb	28	79	11	22,874	2,269	3,491	3.78	3.02	5.68	316
Mar	28	76	11	21,808	2,261	3,389	3.76	3.00	5.72	329
Apr	29	75	11	20,499	2,069	3,415	3.76	3.00	5.72	321
May	29	73	11	20,091	2,085	3,402	3.67	2.96	5.74	327
Jun	29	72	10	18,854	1,933	3,370	3.64	2.95	5.74	349
Jul	26	69	10	18,195	1,917	3,364	3.59	2.91	5.72	371
Aug	27	70	10	18,083	1,852	3,382	3.59	2.93	5.70	377
Sep										
Oct										
Nov										
Dec										
Jan 2001										

* NASS = National Agricultural Statistics Service, USDA. ** Prices prior to January 2000 are FMMA reported prices.

Class Prices *

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Aug 1999	1.5323	7.79	12.88	1.5503	9.59	14.68	1.5366	0.9300	8.37	13.46
Sep	1.5937	10.03	15.26	1.6117	11.83	17.06	1.4841	0.9322	8.39	13.29
Oct	1.4859	11.75	16.54	1.5039	13.55	18.34	1.2427	0.9389	8.45	12.50
Nov	1.2560	8.81	12.90	1.2740	10.61	14.70	1.1652	0.9422	8.48	12.26
Dec	1.1652	7.78	11.59	1.1832	9.58	13.39	0.9874	0.9422	8.48	11.64
Jan 2000	0.9854	7.72	10.90	1.0034	9.52	12.70	0.9436	0.9356	8.42	11.43
Feb	0.9302	7.72	10.71	0.9482	9.52	12.51	0.9658	0.9356	8.42	11.51
Mar	0.9713	7.71	10.84	0.9893	9.51	12.64	1.0261	0.9344	8.41	11.71
Apr	0.9989	7.70	10.93	1.0169	9.50	12.73	1.1422	0.9333	8.40	12.10
May	1.1559	7.70	11.48	1.1739	9.50	13.28	1.2924	0.9333	8.40	12.63
Jun	1.2195	7.70	11.70	1.2375	9.50	13.50	1.4198	0.9333	8.40	13.08
Jul	1.4355	7.71	12.46	1.4535	9.51	14.26	1.2761	0.9344	8.41	12.58
Aug	1.2913	7.70	11.95	1.3093	9.50	13.75	1.2729	0.9333	8.40	12.56
Sep	1.2591	7.70	11.84	1.2771	9.50	13.64		0.9333	8.40	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Aug 1999	1.5296	3.3421	0.0455	10.63	15.61	1.5296	0.8548	7.69	12.77
Sep	1.4771	3.3853	0.0539	10.81	15.60	1.4771	0.8631	7.77	12.67
Oct	1.2357	2.6138	0.0593	8.45	12.48	1.2357	0.8640	7.78	11.83
Nov	1.1582	2.0696	0.0565	6.75	10.57	1.1582	0.8625	7.76	11.54
Dec	0.9804	2.0615	0.0539	6.71	9.91	0.9804	0.8570	7.71	10.87
Jan 2000	0.9366	2.1677	0.0503	7.02	10.05	0.9366	0.8574	7.72	10.73
Feb	0.9588	1.9849	0.0432	6.41	9.54	0.9588	0.8565	7.71	10.80
Mar	1.0191	1.9166	0.0424	6.19	9.54	1.0191	0.8553	7.70	11.00
Apr	1.1352	1.7399	0.0408	5.63	9.41	1.1352	0.8537	7.68	11.38
May	1.2854	1.5514	0.0403	5.05	9.37	1.2854	0.8530	7.68	11.91
Jun	1.4128	1.4278	0.0438	4.68	9.46	1.4128	0.8556	7.70	12.38
Jul	1.2691	1.9726	0.0557	6.44	10.66	1.2691	0.8561	7.70	11.87
Aug	1.2659	1.7952	0.0577	5.91	10.13	1.2659	0.8567	7.71	11.87

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Jan 2000	\$0.43	\$10.48	\$0.9366	\$2.1677	\$0.0503	\$0.00058	\$11.41
Feb	0.56	10.10	0.9588	1.9849	0.0432	0.00055	11.04
Mar	0.64	10.18	1.0191	1.9166	0.0424	0.00055	11.04
Apr	0.74	10.15	1.1352	1.7399	0.0408	0.00055	11.12
May	0.90	10.27	1.2854	1.5514	0.0403	0.00055	
Jun	0.97	10.43	1.4128	1.4278	0.0438	0.00056	
Jul	0.70	11.36	1.2691	1.9726	0.0557	0.00061	
Aug	0.84	10.97	1.2659	1.7952	0.0577	0.00058	
Sep							
Oct							
Nov							
Dec							
Jan 2001							

* Prices prior to January 2000 are estimated.

Summary of Federal Order Data - August 2000

Federal Order Number / Name	Producer Deliveries <i>Thousand Pounds</i>	Class I Producer Receipts	Class I Utilization <i>Percent</i>	Class I Price	Producer Price Differential <i>Dollars per Cwt.</i>	Statistical Uniform Price at 3.50%
1 Northeast	1,918,228	867,870	45.2	15.20	3.26	13.39
5 Appalachian	500,317	377,054	75.4	15.05	n/a	14.40
6 Florida	220,189	202,357	91.9	15.95	n/a	15.68
7 Southeast	567,063	415,782	73.3	15.05	n/a	14.15
30 Upper Midwest	1,852,004	344,662	18.6	13.75	0.84	10.97
32 Central	1,418,649	416,661	29.4	13.95	1.48	11.61
33 Mideast	1,184,684	578,775	48.9	13.95	2.36	12.49
124 Pacific Northwest	615,317	175,285	28.5	13.85	1.81	11.94
126 Southwest	722,618	349,895	48.4	14.95	3.03	13.16
131 Arizona-Las Vegas	238,889	84,558	35.4	14.30	n/a	12.20
135 Western	308,452	85,445	27.7	13.85	1.40	11.53
All Market Average or Total	9,546,410	3,898,344	40.8			

n/a = Not applicable.

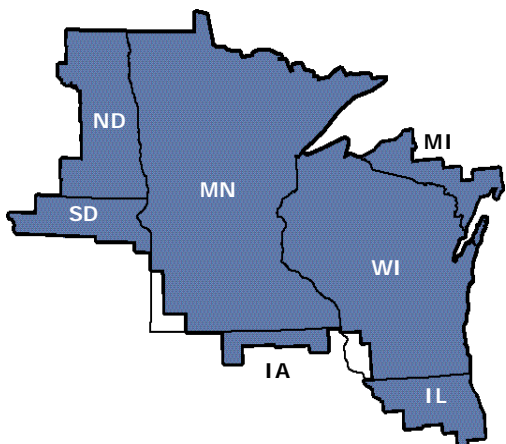
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